



Ladera Ranch Condos - small

Condos and Townhomes

1100 to 1800 sf

2018

Period: 12/1/17 through 7/1/18

Data Date: 7/01/2018

Compares 2018 Activity to 2017

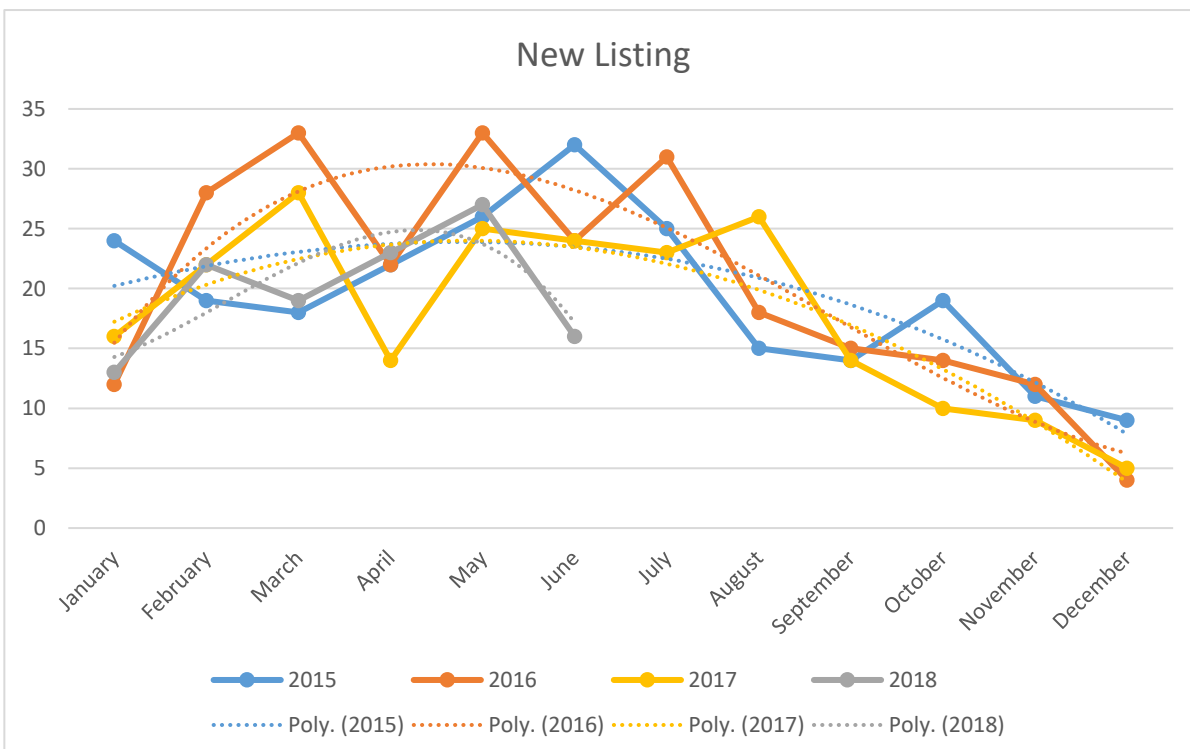
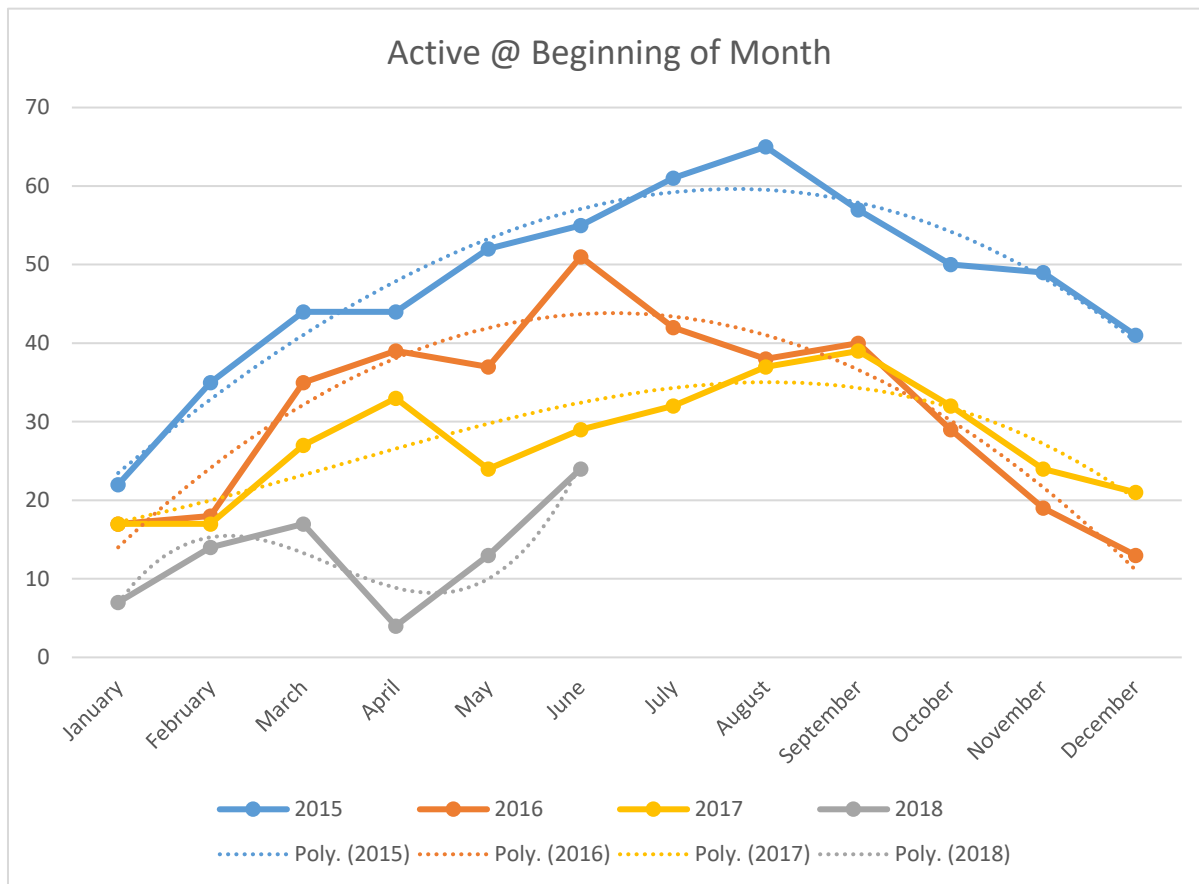
Square Footage Range from: 1102 to 1800

Square Footage Average = 1531

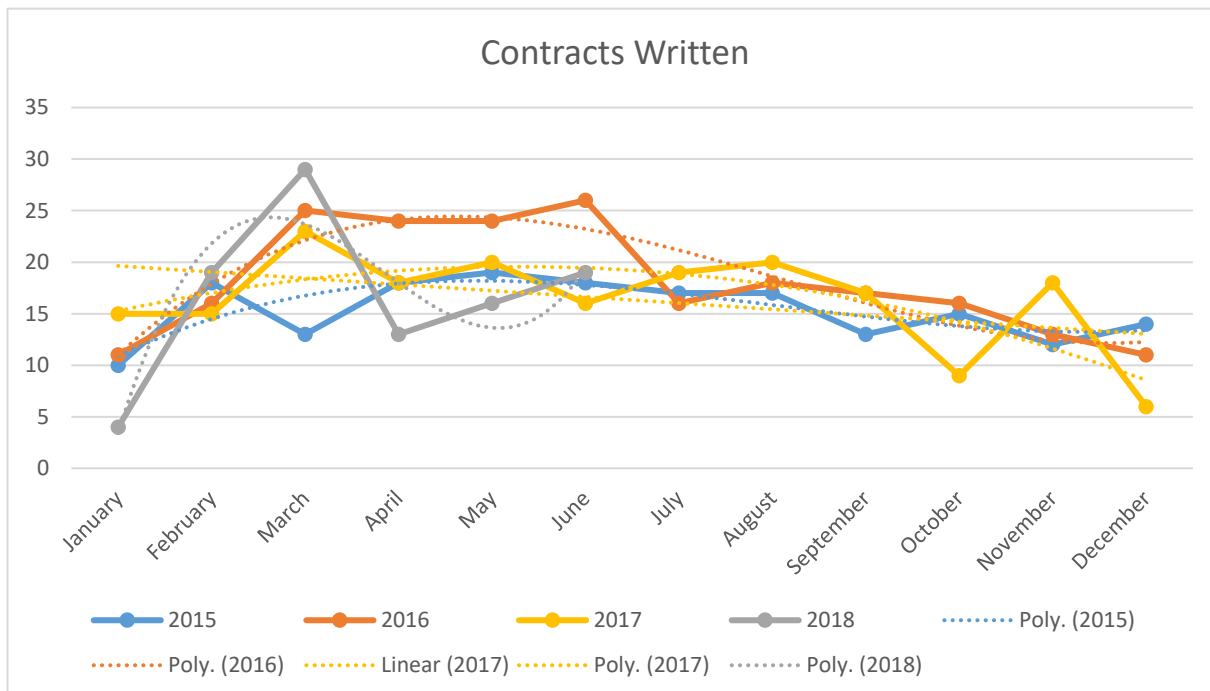
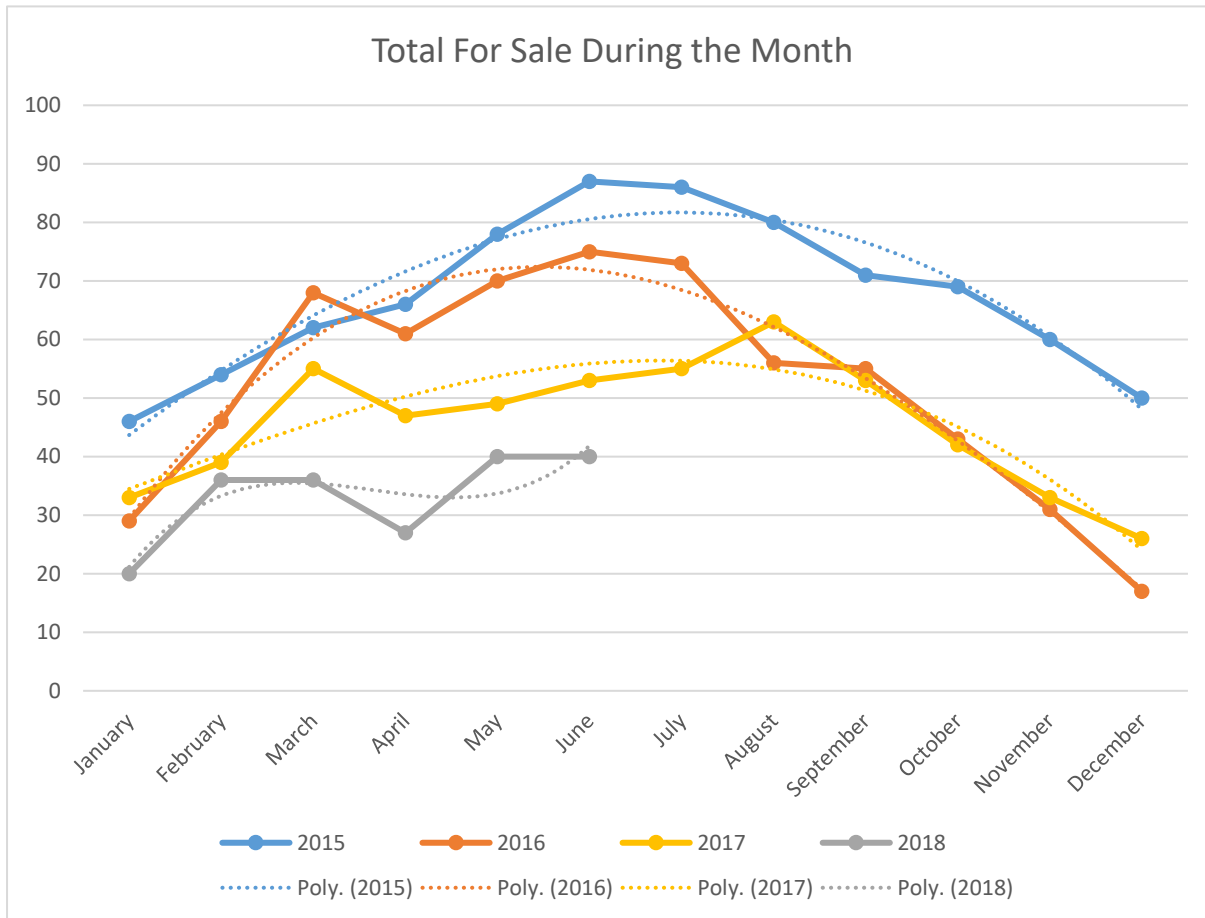
Provided by Joe Richter

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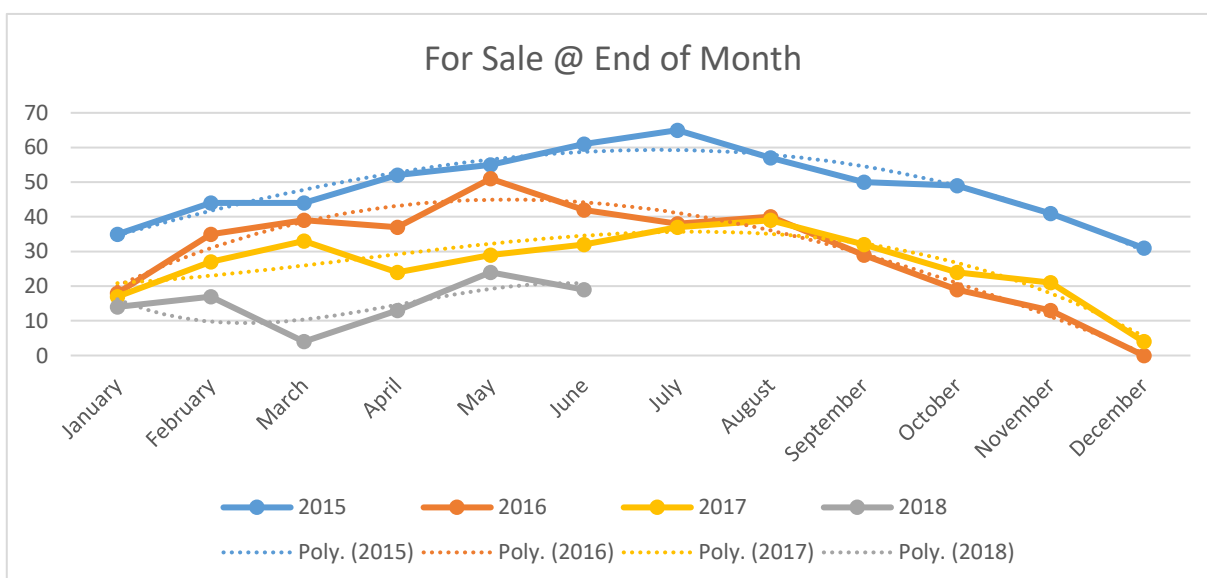
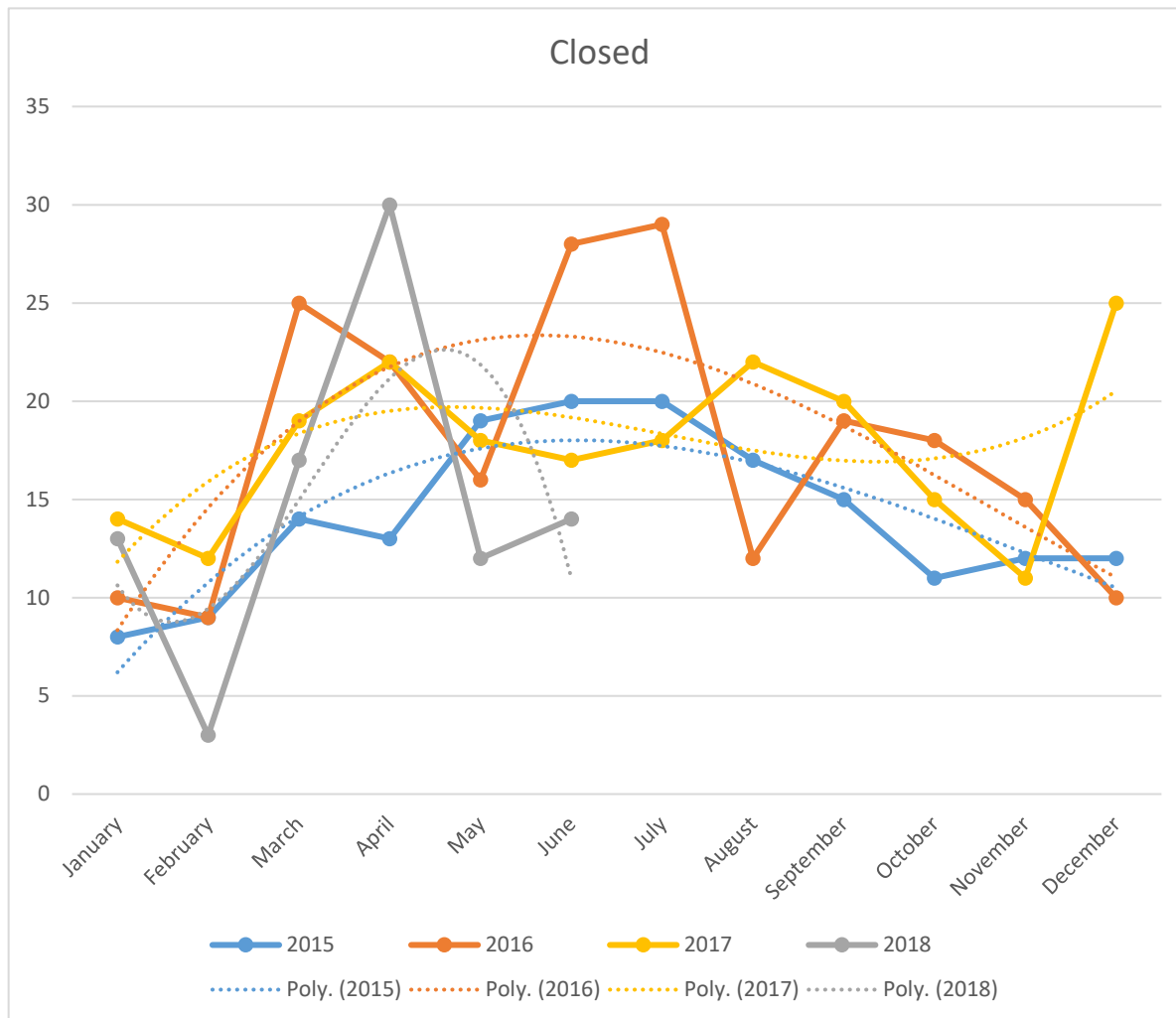
Ladera Ranch Small Condos Market Activity



Ladera Ranch Small Condos Market Activity



Ladera Ranch Small Condos Market Activity



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2018 vrs 2017 Average Square Footage Comparison

	2018	2017	2018 - 2017	% Change
Ave SF less than 1450 SF	1,339	1,329	10	0.77%)
Ave SF Greater than 1450 SF	1,639	1,645	(7)	(0.40%)

BOTTOM LINE

The average size of homes for sale in 2018 that were SMALLER than 1450 sf is up approximately 10 sf compared to 2017

The average size of homes for sale in 2018 that were LARGER than 1450 sf is down approximately -7 sf compared to 2017

2018 compared to 2017 Average List Price Comparison

					Net Change	
Ave Last List Price of Homes Less Than 1450 SF	\$490,646	\$465,174	\$25,472	5.48%	\$21,885	4.70%
Ave Last List Price of Homes Greater Than 1450 SF	\$562,894	\$546,437	\$16,457	3.01%	\$18,632	3.41%
Ave Price PSF Homes Less Than 1450 sf	\$369	\$353	\$16	4.59%		
Ave Price PSF Homes Greater Than 1450 sf	\$348	\$336	\$11	3.27%		

2018 compared to 2017 Average CLOSED Price Comparison

					Net Change	
Closed Price Less Than 1450 SF	\$486,797	\$468,399	\$18,399	3.93%	\$14,787	3.16%
Closed Price Greater Than 1450 SF	\$558,609	\$542,742	\$15,867	2.92%	\$18,027	3.32%
Closed Price Greater Than 1450 sf Exclusive of View Lots	\$558,609	\$542,742	\$15,867	2.92%	\$18,027	3.32%
Closed Price psf Less Than 1450 SF	\$365	\$351	\$14	3.90%		
Closed Price psf Greater Than 1450 SF	\$340	\$330	\$10	2.98%		
	559,295	\$546,437				
	540,948	\$0				

BOTTOM LINE

The average NET CLOSING PRICE of the smaller homes is UP \$14,787 or 3.2%

The average NET CLOSING PRICE of the LARGER homes is UP \$18,027 or 3.3%

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2018 compared to 2017 the Average Time On The Market

DOM = Days on Market - from listing to contract
 CDOM = Cumulative Days on Market
 ED = Escrow Duration

2017 Summary				Units
	DOM	CDOM	ED	Closed
1102 to 1450 SF	42	69	33	0
1450 to 1800 SF	41	68	33	0

2018 Summary				Units
	DOM	CDOM	ED	Closed
1102 to 1450 SF	25	49	31	0
1450 to 1800 SF	41	65	33	0

2018 minus 2017 Variance				Units
	DOM	CDOM	ED	Closed
1102 to 1450 SF	(16)	(20)	(3)	0
1450 to 1800 SF	(1)	(3)	1	0

BOTTOM LINE

In 2018 the SMALLER PRODUCT was on the market on average -16 days LESS before contracting than 2017

In 2018 the LARGER PRODUCT was on the market on average -1 days LESS before contracting than 2017

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Period **12/1/17 through 7/1/18**

Data Data **7/1/2018**

2017 MARKET ACTIVITY Condos and Townhomes

		Active @ Begin of Month	New Listings	Total for Sale	Contracts Written	Closed	Expired, Withdrawn, Canceled	For Sale at end of Month	Hold Do Not Show	% of New Listings Contract ed	% of TOT Available Contracted	% of TOT Available Closed
1	January	17	16	33	15	14	2	16				
2	February	16	22	39	15	12	0	23				
3	March	23	28	55	23	19	3	25				
4	April	25	14	47	18	22	1	20				
5	May	20	25	49	20	18	2	23				
6	June	23	24	53	16	17	4	27				
7	July	27	23	55	19	18	0	31				
8	August	31	26	63	20	22	2	35				
9	September	35	14	53	17	20	1	31				
10	October	31	10	42	9	15	3	29				
11	November	29	9	33	18	11	1	16				
12	December	16	5	26	6	25	8	7				
Year-To-Date Totals			216	233	196	213	27					
Y-T-D Average			28	46	16	18	2	26				

2017 compared to 2018 MARKET ACTIVITY Condos and Townhomes

		Active @ Begin of Month				New Listings				Total for Sale			
		2017	2018	Increase / (decrease)	% Change	2017	2018	Increase / (decrease)	% Change	2017	2018	Increase / (decrease)	% Change
1	1 January	17	7	(10)	(59%)	16	13	(3)	(19%)	33	20	(13)	(39%)
1	2 February	16	14	(2)	(13%)	22	22	0	0%	38	36	(2)	(5%)
1	3 March	23	17	(6)	(26%)	28	19	(9)	(32%)	51	36	(15)	(29%)
1	4 April	25	4	(21)	(84%)	14	23	9	64%	39	27	(12)	(31%)
1	5 May	20	13	(7)	(35%)	25	27	2	8%	45	40	(5)	(11%)
1	6 June	23	24	1	4%	24	16	(8)	(33%)	47	40	(7)	(15%)
0	7 July												
0	8 August												
0	9 September												
0	10 October												
0	11 November												
0	12 December												
YTD Total						129	120	(9)	(7%)	146	127	(19)	(13%)
YTD Average		21	13	(8)	(36%)								

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Data Data **7/1/2018**

2017 compared to 2018 MARKET ACTIVITY Condos and Townhomes

		Contracts Written				Closed				Expired, Withdrawn, Canceled			
		2017	2018	Increase / (decrease)	% Change	2017	2018	Increase / (decrease)	% Change	2017	2018	Increase / (decrease)	% Change
1	January	15	4	(11)	(73%)	14	13	(1)	(7%)	2	2	0	0%
2	February	15	19	4	27%	12	3	(9)	(75%)	0	0	0	
3	March	23	29	6	26%	19	17	(2)	(11%)	3	3	0	0%
4	April	18	13	(5)	(28%)	22	30	8	36%	1	1	0	0%
5	May	20	16	(4)	(20%)	18	12	(6)	(33%)	2	0	(2)	(100%)
6	June	16	19	3	19%	17	14	(3)	(18%)	4	2	(2)	(50%)
7	July												
8	August												
9	September												
10	October												
11	November												
12	December												
YTD Total		107	100	(7)	(7%)	102	89	(13)	(13%)	12	8	(4)	(33%)

2017 compared to 2018 MARKET ACTIVITY Condos and Townhomes

		For Sale at end of Month			
		2017	2018	Increase / (decrease)	% Change
1	January	17	14	(3)	(18%)
2	February	26	17	(9)	(35%)
3	March	29	4	(25)	(86%)
4	April	16	13	(3)	(19%)
5	May	25	24	(1)	(4%)
6	June	26	19	(7)	(27%)
7	July				
8	August				
9	September				
10	October				
11	November				
12	December				
Average		23	15	(8)	(35%)

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Data Data **7/1/2018**

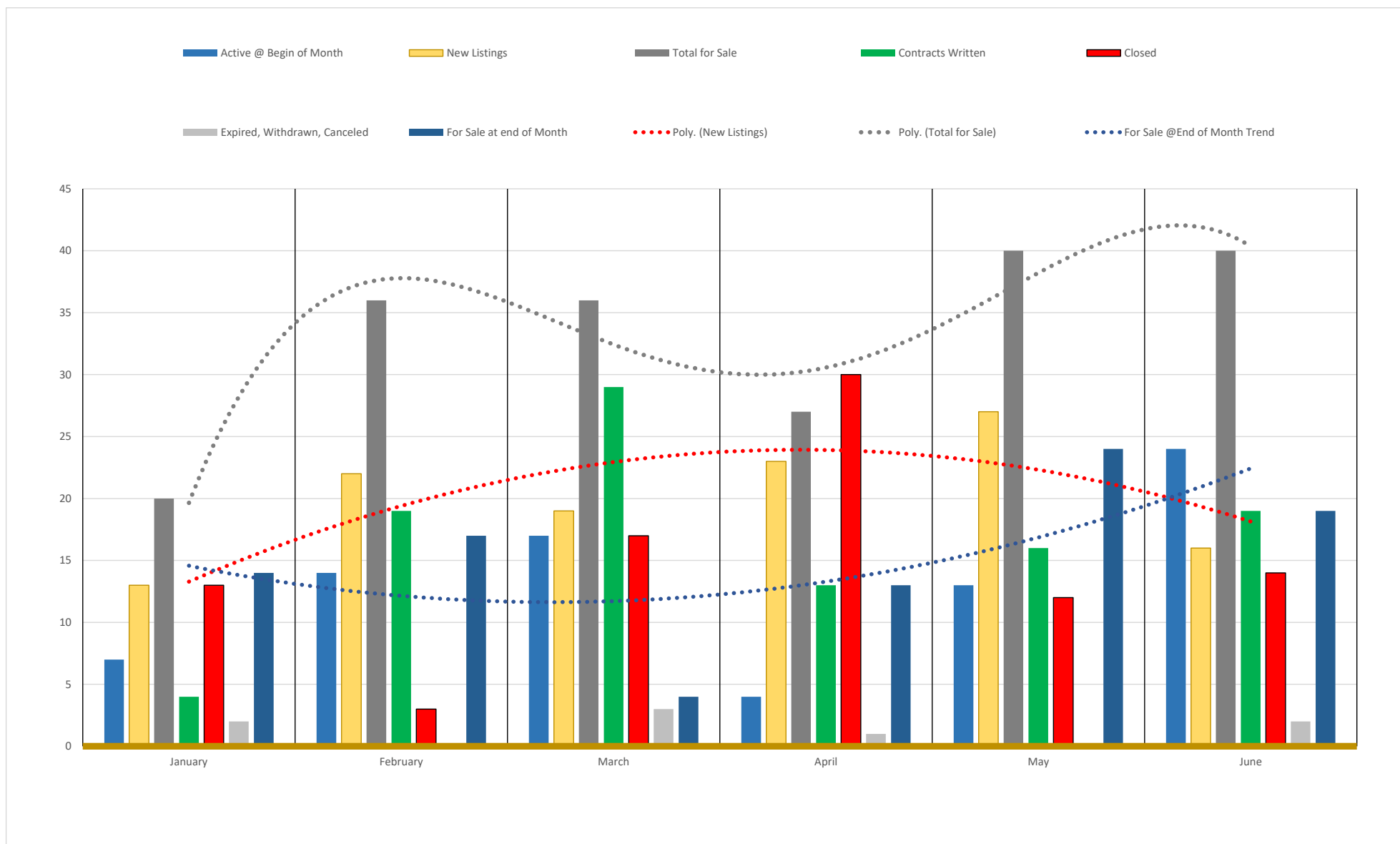
2018 MARKET ACTIVITY Condos and Townhomes

		Active @ Begin of Month	New Listings	Total for Sale	Contracts Written	Closed	Expired, Withdrawn, Canceled	For Sale at end of Month	Hold Do Not Show	% of New Listings / Contracts	% of TOT Available Contracted	% of Total Available Closed
9	Summary month	Active.at.begin.of.month	New.Listings	Total.for.Sale	Contracts.written	Closed	Expired	For.Sale.at.End.of.Month				
1	January	7	13	20	4	13	2	14	9	31%	20%	65%
2	February	14	22	36	19	3	0	17	15	86%	53%	8%
3	March	17	19	36	29	17	3	4	8	153%	81%	47%
4	April	4	23	27	13	30	1	13	0	57%	48%	111%
5	May	13	27	40	16	12	0	24	0	59%	40%	30%
6	June	24	16	40	19	14	2	19	21	119%	48%	35%
7	July											
8	August											
9	September											
10	October											
11	November											
12	December											
	Year-To-Date Totals		120	127	100	89	8		-2	83%	79%	70%
	Y-T-D Averages	13	20	33	17	15	1	15				

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Data Data **7/1/2018**

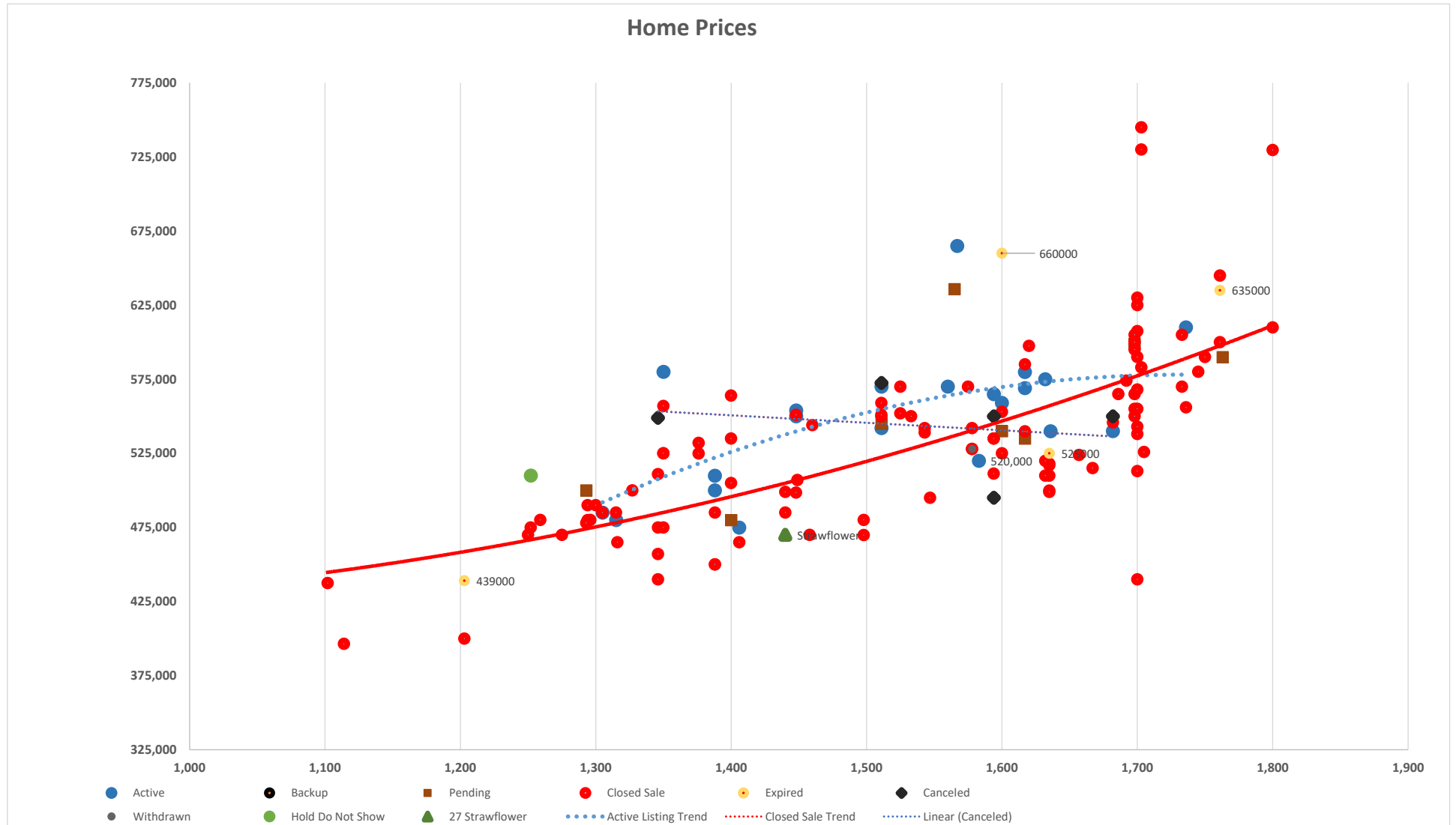
2018 MARKET ACTIVITY Condos and Townhomes



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Data Data **7/1/2018**

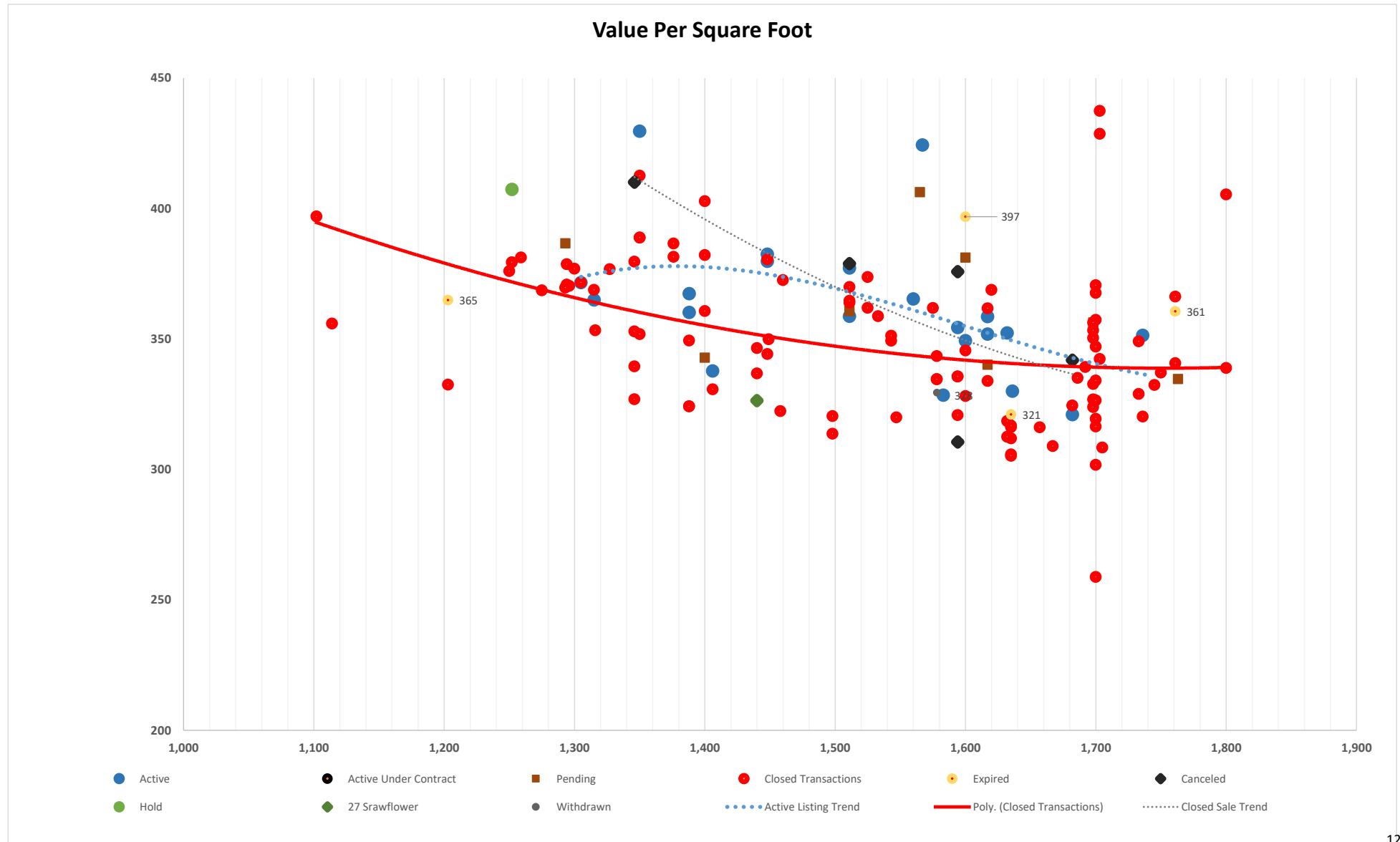
2018 MARKET ACTIVITY Condos and Townhomes



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Period **12/1/17 through 7/1/18**
Data Data **7/1/2018**

2018 MARKET ACTIVITY Condos and Townhomes



Ladera Ranch Condos - small 1100 to 1800 sf

Review Period: 12/1/17 through 7/1/18

Data Date: 43282

Averages

2017	32	59	32
2018	22	43	28

List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Dur.
2016		14	Durlston	Closed	42389	42648	43097	259	708	449
2017		1	Corbin	Closed	43021	43042	43070	21	49	28
		2	Lynde	Closed	43080	43111	43123	31	43	12
		6	Three Vines	Closed	42985	43044	43073	59	88	29
		6	Toribeth	Closed	43070	43081	43111	11	41	30
		6	Potters	Closed	43013	43050	43070	37	57	20
		8	Vinca	Closed	43067	43088	43129	21	62	41
		8	Martino	Expired	42941		43087	146	146	
		10	Aryshire	Canceled	42953		43102	149	149	
		10	Durlston	Closed	43065	43066	43096	1	31	30
		10	Vinca	Closed	43033	43044	43102	11	69	58
		11	Wildflower	Closed	43069	43076	43112	7	43	36
		12	AZARA	Closed	42941	43061	43105	120	164	44
		12	Clifton	Expired	42970		43160	190	190	
		19	Lansdale	Closed	43049	43056	43087	7	38	31
		21	Potters Bend	Expired	42944		43128	184	184	
		22	Notchbrook	Closed	43048	43059	43090	11	42	31
		23	Aryshire	Closed	43004	43050	43082	46	78	32
		23	Queensberry	Closed	42818	43226	43256	408	438	30
		25	Triad	Closed	42957	43073	43117	116	160	44
		25	St Mays	Closed	43050	43054	43081	4	31	27
		34	Glenalmond	Closed	43061	43064	43084	3	23	20
		35	Gazania	Expired	42950		43080	130	130	
		38	Sheridan	Closed	42943	43080	43109	137	166	29
		41	Palladium	Closed	43095	43098	43117	3	22	19
		42	Palladium	Withdrawn	43038		43210	172	172	
		44	Chadron	Closed	42993	43056	43083	63	90	27
		50	Chadron Cir	Closed	42984	43049	43080	65	96	31
		52	Chadron	Canceled	43076		43165	89	89	
		54	Chadron	Closed	43007	43049	43081	42	74	32

List Month Average DOM		
	2017	2018
January	24	32
February	21	21
March	28	12
April	39	29
May	34	25
June	24	11
July	49	
August	42	
September	33	
October	22	
November	13	
December	15	
AVERAGE	29	22
2018		
Days from Listing to Contract		
Average DOM	19	
Minimum DOM	1	
Maximum DOM	91	
2018		
Days WITHOUT Contract		
Average DOM	35	
Minimum DOM	4	
Maximum DOM	87	

Ladera Ranch Condos - small 1100 to 1800 sf

Review Period: 12/1/17 through 7/1/18

Data Date: 4/3/2018

Averages

2017	32	59	32
2018	22	43	28

List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Dur.
2017	List	55	strawflower	Closed	43034	43066	43112	32	78	46
		65	Gazania	Closed	43031	43052	43111	21	80	59
		81	Orange Blossom	Closed	43048	43136	43151	88	103	15
		85	Three Vines	Closed	43087	43102	43131	15	44	29
		95	strawflower	Closed	43024	43075	43098	51	74	23
		129	Sklar	Closed	43047	43056	43097	9	50	41
2018	1	6	Daley	Closed	43124	43143	43175	19	51	32
	1	8	Martino	Closed	43124	43143	43207	19	83	64
	1	9	Dietes	Closed	43121	43177	43194	56	73	17
	1	11	Baccus	Closed	43116	43207	43236	91	120	29
	1	22	Clifford	Canceled	43111	43111	43189	78	78	
	1	23	Wildflower	Closed	43122	43133	43178	11	56	45
	1	27	Platinum	Closed	43116	43145	43200	29	84	55
	1	28	Triad	Closed	43116	43140	43158	24	42	18
	1	33	Quartz	Closed	43117	43136	43174	19	57	38
	1	42	Quartz	Closed	43129	43157	43187	28	58	30
	1	59	Quartz	Closed	43104	43135	43160	31	56	25
	1	61	Zinnia	Closed	43124	43134	43140	10	16	6
	1	197	Sklar	Closed	43122	43122	43122			0
	2	1	Viburnum	Closed	43151	43172	43202	21	51	30
	2	4	Quartz	Closed	43159	43165	43210	6	51	45
	2	6	Aryshire	Closed	43153	43167	43189	14	36	22
	2	8	Durlston	Closed	43158	43168	43199	10	41	31
	2	9	Wildflower	Closed	43138	43155	43173	17	35	18
	2	11	Osterville	Closed	43133	43139	43164	6	31	25
	2	14	Durlston Way	Closed	43132	43147	43173	15	41	26
	2	15	Strawflower St.	Closed	43146	43154	43178	8	32	24
	2	19	Agave	Closed	43137	43146	43167	9	30	21
	2	19	Arabis	Closed	43140	43166	43182	26	42	16
	2	20	Three Vines	Closed	43139	43170	43203	31	64	33
	2	21	Viburnum	Closed	43146	43152	43181	6	35	29
	2	24	Vinca	Closed	43154	43165	43196	11	42	31

2018	48
	46

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Data Date: 4/3/2018

Averages

2017	32	59	32
2018	22	43	28

List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Dur.
2018	2	29	Whitworth	Closed	4/31/17	4/31/17	4/31/17	18	36	18
	2	31	Quartz	Closed	4/31/17	4/31/17	4/31/17	36	66	30
	2	34	Valmont	Closed	4/31/17	4/31/17	4/31/17	45	77	32
	2	35	Gazania	Closed	4/31/17	4/31/17	4/31/17	22	56	34
	2	37	Platinum	Closed	4/31/17	4/31/17	4/31/17	8	36	28
	2	40	Garrison	Closed	4/31/17	4/31/17	4/31/17	15	32	17
	2	41	Chadron	Closed	4/31/17	4/31/17	4/31/17	55	69	14
	2	42	ALBANY	Closed	4/31/17	4/31/17	4/31/17	69	86	17
	2	67	Gazania	Closed	4/31/17	4/31/17	4/31/17	11	38	27
	3	6	Potters Bend	Closed	4/31/17	4/31/17	4/31/17	19	26	7
	3	7	Wildflower	Closed	4/31/17	4/31/17	4/31/17	4	49	45
	3	10	Flowerdale	Closed	4/31/17	4/31/17	4/31/17	19	49	30
	3	15	Viburnum	Closed	4/31/17	4/31/17	4/31/17	13	41	28
	3	23	Amesbury	Closed	4/31/17	4/31/17	4/31/17	7	28	21
	3	23	Bayley	Closed	4/31/17	4/31/17	4/31/17	8	32	24
	3	26	Agave	Closed	4/31/17	4/31/17	4/31/17	17	31	14
	3	27	Whitworth	Closed	4/31/17	4/31/17	4/31/17	16	49	33
	3	29	Dietes	Closed	4/31/17	4/31/17	4/31/17	2	14	12
	3	30	Durlston	Closed	4/31/17	4/31/17	4/31/17	4	45	41
	3	31	Harwick	Closed	4/31/17	4/31/17	4/31/17	8	40	32
	3	34	Garrison	Closed	4/31/17	4/31/17	4/31/17	17	50	33
	3	37	Three Vines	Closed	4/31/17	4/31/17	4/31/17	8	39	31
	3	42	Clifford	Closed	4/31/17	4/31/17	4/31/17	31	67	36
	3	45	Viburnum	Closed	4/31/17	4/31/17	4/31/17	4	34	30
	3	89	Three Vines	Closed	4/31/17	4/31/17	4/31/17	13	33	20
	3	91	Three Vines	Closed	4/31/17	4/31/17	4/31/17	5	38	33
	3	81	Three Vines	Closed	4/31/17	4/31/17	4/31/17	7	43	36
	3	95	Sansovino	Closed	4/31/17	4/31/17	4/31/17	33	55	22
	4	6	Leffington	Closed	4/31/17	4/31/17	4/31/17	5	36	31
	4	7	Union	Active	4/31/17	4/31/17	4/31/17	62	62	
	4	9	Toribeth	Active	4/31/17	4/31/17	4/31/17	66	66	
	4	11	Shelburne	Closed	4/31/17	4/31/17	4/31/17		11	11
	4	11	Triad	Active Under Contract	4/31/17	4/31/17	4/31/17	44	75	

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Averages

2017	32	59	32
2018	22	43	28

List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Dur.
2018	4	17	Quartz	Closed	43195	43220	43250	25	55	30
	4	17	Clifton	Canceled	43217		43252	35	35	
	4	21	Harwick	Closed	43200	43209	43237	9	37	28
	4	22	Clifford	Closed	43208	43227	43238	19	30	11
	4	23	Sablewood Cir	Pending	43195	43230	43230	35	87	52
	4	25	Dietes	Closed	43207	43217	43242	10	35	25
	4	25	Sablewood	Pending	43213	43271	43271	58	69	11
	4	26	ALBANY	Active Under Contract	43220	43255	43255	35	62	
	4	37	Quartz	Closed	43219	43248	43277	29	58	29
	4	42	Three Vines	Closed	43201	43234	43266	33	65	32
	4	43	Chadron	Closed	43204	43221	43241	17	37	20
	4	52	Chadron	Active	43204		43204	78	78	
	4	83	Hinterland	Closed	43194	43198	43231	4	37	33
	4	49	Quartz	Closed	43208	43216	43245	8	37	29
	4	87	Chadron	Closed	43214	43218	43255	4	41	37
	4	84	Garrison	Active	43195		43195	87	87	
	4	77	Three Vines	Closed	43204	43208	43255	4	51	47
	4	201	Sklar	Closed	43204	43209	43229	5	25	20
	5	2	Arabis	Pending	43250	43257	43257	7	32	25
	5	4	Leffington	Active Under Contract	43230	43256	43256	26	52	
	5	8	Three Vines	Hold	43223		43262	39	39	
	5	10	Aryshire	Active	43228		43228	54	54	
	5	11	Elmhurst	Closed	43235	43243	43276	8	41	33
	5	12	Dietes	Active	43250		43250	32	32	
	5	15	Rumford	Active Under Contract	43224	43251	43251	27	58	
	5	20	Amesbury	Active	43242		43242	40	40	
	5	21	Three Vines	Canceled	43234		43264	30	30	
	5	22	Clifford	Active	43250		43250	32	32	
	5	24	Ash Hollow	Closed	43227	43237	43280	10	53	43
	5	26	Palladium	Active Under Contract	43225	43266	43266	41	57	
	5	30	Clifford	Closed	43227	43235	43265	8	38	30
	5	35	Parker	Closed	43236	43238	43279	2	43	41
	5	38	Chadron	Active	43246		43246	36	36	

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Data Date: 4/3/2018

Averages

2017	32	59	32
2018	22	43	28

List Year	List Month	Number	Street	Status	List Date	Contract Date	Closed or Expired	DOM	CDOM	Escrow Dur.
2018	5	39	strawflower	Pending	4/3/2018	4/3/2018	4/3/2018	20	47	27
	5	39	Wildflower	Pending	4/3/2018	4/3/2018	4/3/2018	17	46	29
	5	42	Iron Horse	Active Under Contract	4/3/2018	4/3/2018	4/3/2018	37	44	
	5	43	Trumpet Vine	Closed	4/3/2018	4/3/2018	4/3/2018	21	48	27
	5	58	Iron Horse	Active	4/3/2018	4/3/2018	4/3/2018	44	44	
	5	92	Sansovino	Active	4/3/2018	4/3/2018	4/3/2018	34	34	
	5	104	strawflower	Active	4/3/2018	4/3/2018	4/3/2018	52	52	
	5	72	Valmont	Closed	4/3/2018	4/3/2018	4/3/2018	5	35	30
	5	61	Ellsworth	Pending	4/3/2018	4/3/2018	4/3/2018	16	40	24
	5	82	Garrison	Closed	4/3/2018	4/3/2018	4/3/2018	18	49	31
	5	120	strawflower	Active Under Contract	4/3/2018	4/3/2018	4/3/2018	15	45	
	5	153	Sklar	Closed	4/3/2018	4/3/2018	4/3/2018	5	25	20
	6	7	Herrick	Active	4/3/2018	4/3/2018	4/3/2018	9	9	
	6	9	Herrick	Pending	4/3/2018	4/3/2018	4/3/2018	12	17	5
	6	10	Garrison Loop	Active Under Contract	4/3/2018	4/3/2018	4/3/2018	10	23	
	6	20	Granville	Active Under Contract	4/3/2018	4/3/2018	4/3/2018	4	9	
	6	20	Sellas Road	Active Under Contract	4/3/2018	4/3/2018	4/3/2018	15	17	
	6	21	Ellsworth	Active	4/3/2018	4/3/2018	4/3/2018	23	23	
	6	22	Corbin	Active	4/3/2018	4/3/2018	4/3/2018	11	11	
	6	23	Chadron	Active	4/3/2018	4/3/2018	4/3/2018	11	11	
	6	28	Dietes	Active	4/3/2018	4/3/2018	4/3/2018	4	4	
	6	41	Viburnum	Pending	4/3/2018	4/3/2018	4/3/2018	7	24	17
	6	44	Chadron	Active	4/3/2018	4/3/2018	4/3/2018	8	8	
	6	66	Garrison Loop	Active	4/3/2018	4/3/2018	4/3/2018	30	30	
	6	71	strawflower	Active Under Contract	4/3/2018	4/3/2018	4/3/2018	1	11	
	6	83	Sklar	Active Under Contract	4/3/2018	4/3/2018	4/3/2018	6	11	
	6	49	Valmont	Active	4/3/2018	4/3/2018	4/3/2018	6	6	
	6	81	strawflower	Active	4/3/2018	4/3/2018	4/3/2018	24	24	

Grand Total

Ladera Ranch Condos - small - 1100 to 1800 sf

 Period: 12/1/17 through 7/1/18
 Data: 7/1/2018

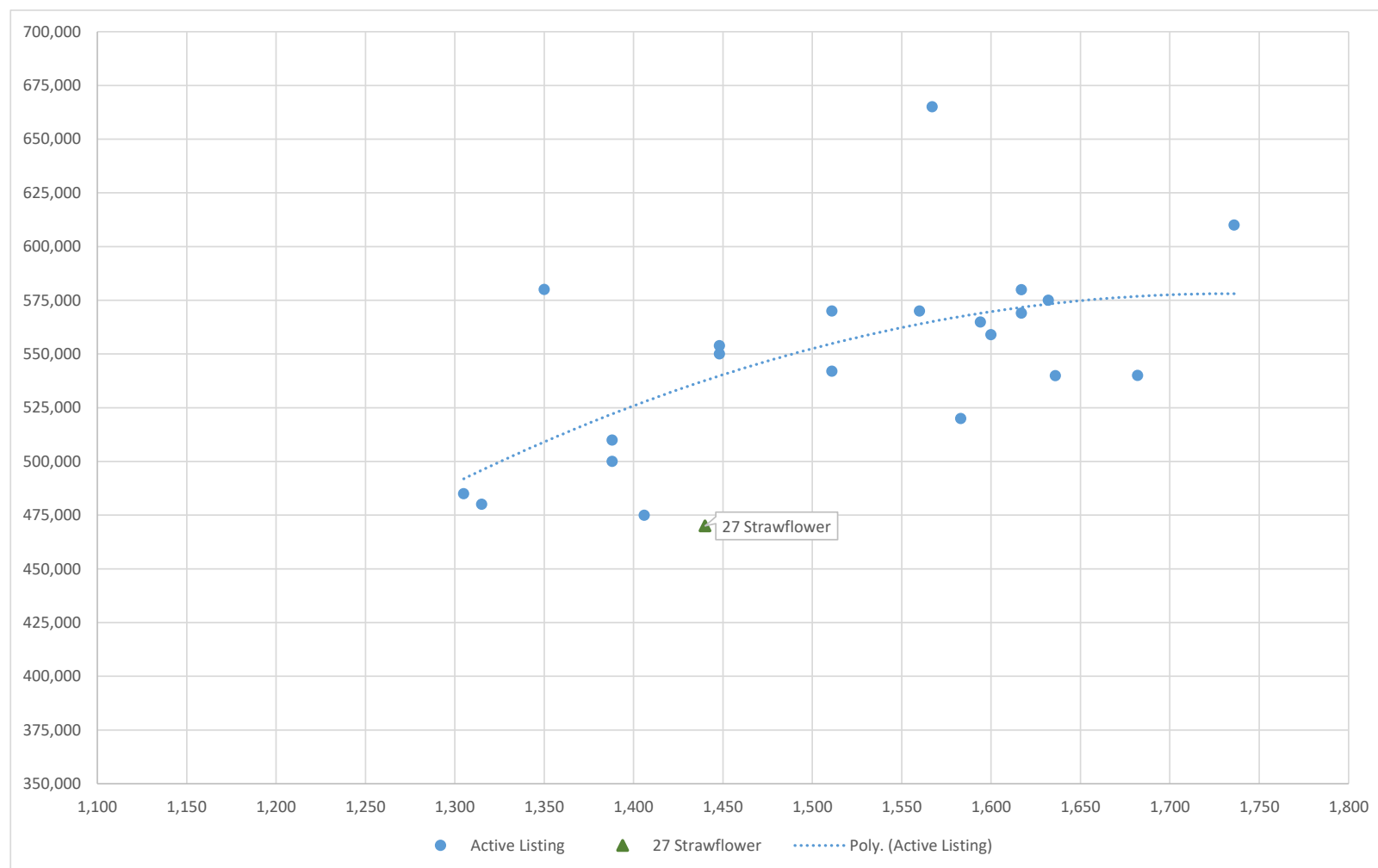
ACTIVELY SELLING Condos and Townhomes

Status	Address		Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	
Active	28	Dietes	1,406	474,900	474,900		338	Total active Sales 21
Active	49	Valmont	1,315	480,000	480,000		365	
Active	44	Chadron	1,388	509,900	509,900		367	Active Lisitngs Less than 1450 SF 8 Average Price 509,575 Average SF 1,381 Average Price SF 374
Active	7	Herrick	1,583	520,000	520,000		328	
Active	23	Chadron	1,511	542,000	537,900		359	
Active	22	Corbin	1,560	570,000	570,000		365	
Active	21	Ellsworth	1,736	610,000	599,000		351	Active Lisitngs More than 1450 SF 13 Average Price 567,854 Average SF 1,604 Average Price SF 356
Active	81	strawflower	1,617	569,000	569,000		352	
Active	66	Garrison Loop	1,448	553,900	539,900		383	
Active	22	Clifford	1,594	564,900	564,900		354	
Active	12	Dietes	1,632	575,000	575,000		352	Active Lisitngs More than 1450 SF 12 Average Price 542,633 Average SF 1,551 Average Price SF 351
Active	92	Sansovino	1,305	485,000	485,000		372	
Active	38	Chadron	1,448	550,000	539,000		380	
Active	20	Amesbury	1,350	580,000	559,900		430	
Active	58	Iron Horse	1,567	665,000	665,000		424	EXCLUSIVE OF OUTLIER \$ 25,221
Active	104	Strawflower	1,617	579,900	579,900		359	
Active	10	Aryshire	1,682	540,000	540,000		321	
Active	7	Union	1,636	539,900	544,900		330	
Active	9	Toribeth	1,600	559,000	559,000		349	
Active	52	Chadron	1,511	569,999	557,500		377	
Active	84	Garrison	1,388	499,990	488,000		360	

Ladera Ranch Condos - small - 1100 to 1800 sf

Period: 12/1/17 through 7/1/18
Data: 7/1/2018

ACTIVELY SELLING Condos and Townhomes



Ladera Ranch Condos - small - 1100 to 1800 sf

Period 12/1/17 through 7/1/18

Data: 7/1/2018

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
Closed	24 Ash Hollow	1,800	729,700	729,700	729,700	405	405
Closed	43 Trumpet Vine	1,498	485,900	480,000	480,000	324	320
Closed	35 Parker	1,300	485,000	490,000	490,000	373	377
Closed	72 Valmont	1,275	465,000	470,000	470,000	365	369
Closed	37 Quartz	1,327	500,000	500,000	500,000	377	377
Closed	11 Elmhurst	1,750	595,000	590,000	590,000	340	337
Closed	153 Sklar	1,698	595,000	600,000	600,000	350	353
Closed	82 Garrison	1,511	559,900	549,900	549,900	371	364
Closed	42 Three Vines	1,376	548,800	532,000	532,000	399	387
Closed	30 Clifford	1,700	630,000	630,000	630,000	371	371
Closed	23 Queensberry	1,761	650,000	645,000	645,000	369	366
Closed	77 Three Vines	1,350	525,000	525,000	525,000	389	389
Closed	87 Chadron	1,448	535,000	551,000	551,000	369	381
Closed	6 Leffington	1,700	625,000	625,000	625,000	368	368
Closed	17 Quartz	1,686	559,999	565,000	565,000	332	335
Closed	49 Quartz	1,578	495,000	528,000	528,000	314	335
Closed	42 Albany	1,700	539,900	513,000	513,000	318	302
Closed	25 Dietes	1,294	488,800	490,000	490,000	378	379
Closed	43 Chadron	1,388	475,000	485,000	485,000	342	349
Closed	22 Clifford	1,594	580,000	511,350	511,350	364	321
Closed	21 Harwick	1,350	549,000	557,000	557,000	407	413
Closed	95 Sansovino	1,305	485,000	485,000	485,000	372	372
Closed	11 Baccus	1,460	550,000	544,000	544,000	377	373
Closed	42 Clifford	1,700	607,500	607,500	607,500	357	357
Closed	83 Hinterland	1,315	475,000	485,000	485,000	361	369
Closed	201 Sklar	1,698	548,000	555,000	555,000	323	327
Closed	37 Three Vines	1,620	610,000	597,500	597,500	377	369
Closed	30 Durlston	1,594	525,000	535,000	535,000	329	336
Closed	10 Flowerdale	1,703	749,000	745,000	745,000	440	437
Closed	7 Wildflower	1,617	565,000	585,000	585,000	349	362
Closed	34 Garrison	1,511	549,800	559,000	559,000	364	370
Closed	34 Valmont	1,250	469,000	470,000	470,000	375	376

Total Closed Sales		104
Closed Sales Less than 1450 SF		38
Average Price		486,797
Average SF		1,335
Average Price SF		365
Closed Sales Greater than 1450 SF		66
Average Price		558,609
Average SF		1,643
Average Price SF		340

Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
Closed	23 Bayley	1,296	474,900	480,000	480,000	366	370
Closed	31 Harwick	1,525	539,900	552,000	552,000	354	362
Closed	4 Quartz	1,578	549,900	542,000	542,000	348	343
Closed	31 Quartz	1,700	562,000	543,000	543,000	331	319
Closed	11 Shelburne	1,575	559,900	570,000	570,000	355	362
Closed	41 Chadron	1,600	565,000	553,000	553,000	353	346
Closed	45 Viburnum	1,635	499,900	510,000	510,000	306	312
Closed	27 Whitworth	1,698	570,000	565,000	565,000	336	333
Closed	8 Martino	1,203	469,900	400,000	400,000	391	333
Closed	81 Three Vines	1,252	469,900	475,000	475,000	375	379
Closed	23 Amesbury	1,525	559,000	570,000	570,000	367	374
Closed	91 Three Vines	1,376	524,900	524,900	524,900	381	381
Closed	20 Three Vines	1,350	550,000	525,000	525,000	407	389
Closed	1 Viburnum	1,406	468,000	465,000	465,000	333	331
Closed	15 Viburnum	1,635	499,999	517,000	517,000	306	316
Closed	26 Agave	1,458	459,900	470,000	470,000	315	322
Closed	27 Platinum	1,700	565,000	568,000	568,000	332	334
Closed	8 Durlston	1,700	609,900	590,000	590,000	359	347
Closed	29 Dietes	1,316	469,900	465,000	465,000	357	353
Closed	24 Vinca	1,294	479,900	479,900	479,900	371	371
Closed	89 Three Vines	1,346	509,000	511,000	511,000	378	380
Closed	9 Dietes	1,346	490,000	457,000	457,000	364	340
Closed	6 Potters Bend	1,703	729,900	730,000	730,000	429	429
Closed	35 Gazania	1,635	519,999	518,000	518,000	318	317
Closed	6 Aryshire	1,736	574,900	556,000	556,000	331	320
Closed	29 Whitworth	1,698	580,000	595,000	595,000	342	350
Closed	42 Quartz	1,700	575,000	555,000	555,000	338	326
Closed	67 Gazania	1,635	499,900	499,900	499,900	306	306
Closed	37 Platinum	1,449	498,888	507,000	507,000	344	350
Closed	19 Arabis	1,632	512,500	510,000	510,000	314	313
Closed	21 Viburnum	1,346	459,900	475,000	475,000	342	353
Closed	40 Garrison	1,511	545,000	551,000	551,000	361	365
Closed	23 Wildflower	1,440	499,000	499,000	499,000	347	347
Closed	15 Strawflower St.	1,733	604,900	605,000	605,000	349	349
Closed	6 Daley	1,547	495,000	495,000	495,000	320	320

Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**
CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
Closed	33 Quartz	1,578	528,000	528,000	528,000	335	335
Closed	9 Wildflower	1,293	478,000	478,000	478,000	370	370
Closed	14 Durlston Way	1,761	635,000	600,000	600,000	361	341
Closed	19 Agave	1,632	519,900	519,900	519,900	319	319
Closed	11 Osterville	1,350	449,998	475,000	475,000	333	352
Closed	59 Quartz	1,600	539,900	525,000	525,000	337	328
Closed	28 Triad	1,259	479,000	480,000	480,000	380	381
Closed	81 Orange Blossom	1,692	580,000	574,000	574,000	343	339
Closed	61 Zinnia	1,698	615,000	605,000	605,000	362	356
Closed	85 Three Vines	1,400	499,000	505,000	505,000	356	361
Closed	8 Vinca	1,102	450,000	437,500	437,500	408	397
Closed	2 Lynde	1,667	540,000	515,000	515,000	324	309
Closed	197 Sklar	1,698	550,000	550,000	550,000	324	324
Closed	41 Palladium	1,700	559,000	538,000	538,000	329	316
Closed	25 Triad	1,114	398,500	396,500	396,500	358	356
Closed	55 Strawflower	1,440	490,000	485,000	485,000	340	337
Closed	11 Wildflower	1,733	569,900	570,000	570,000	329	329
Closed	65 Gazania	1,635	499,000	499,000	499,000	305	305
Closed	6 Toribeth	1,657	522,900	523,900	523,900	316	316
Closed	38 Sheridan	1,800	620,000	610,000	610,000	344	339
Closed	12 AZARA	1,745	599,000	580,000	580,000	343	332
Closed	10 Vinca	1,346	450,000	440,000	440,000	334	327
Closed	95 Strawflower	1,617	539,900	539,900	539,900	334	334
Closed	14 Durlston	1,700	569,000	440,000	440,000	335	259
Closed	129 Sklar	1,533	560,000	550,000	550,000	365	359
Closed	10 Durlston	1,594	519,900	535,000	535,000	326	336
Closed	22 Notchbrook	1,543	539,900	539,000	539,000	350	349
Closed	19 Lansdale	1,400	559,000	564,000	564,000	399	403
Closed	34 Glenalmond	1,543	545,000	542,000	542,000	353	351
Closed	44 Chadron	1,388	457,000	450,000	450,000	329	324
Closed	23 Aryshire	1,682	549,880	545,880	545,880	327	325
Closed	54 Chadron	1,388	459,999	450,000	450,000	331	324
Closed	25 St Mays	1,498	469,900	469,900	469,900	314	314
Closed	50 Chadron Cir	1,448	519,000	498,500	498,500	358	344
Closed	6 Three Vines	1,400	549,900	535,000	535,000	393	382
Closed	1 Corbin	1,705	524,880	525,880	525,880	308	308
Closed	6 Potters	1,703	675,000	583,000	583,000	396	342

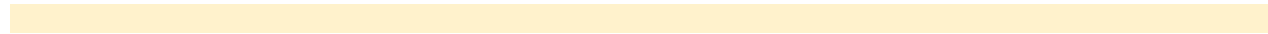
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

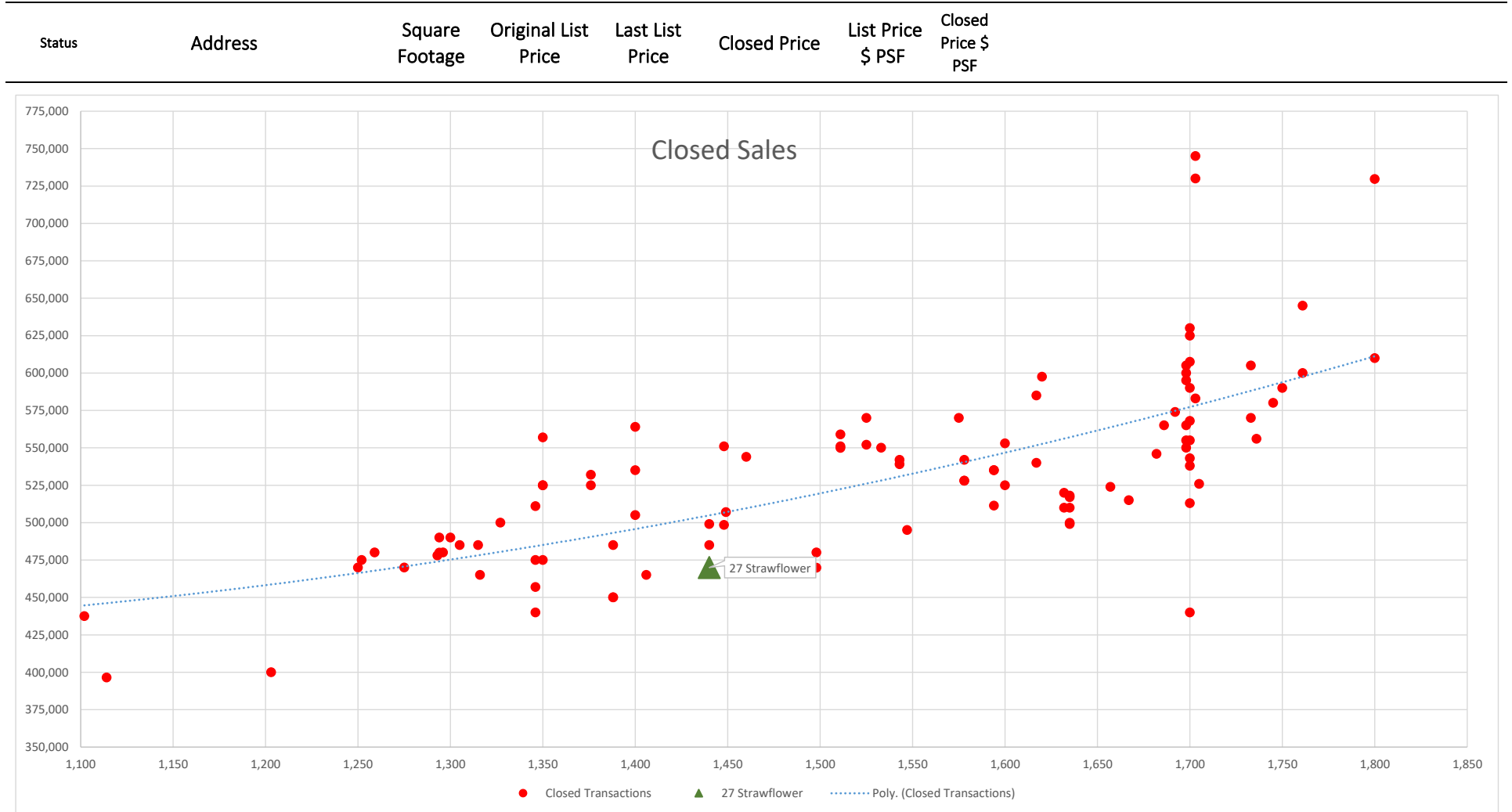
Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

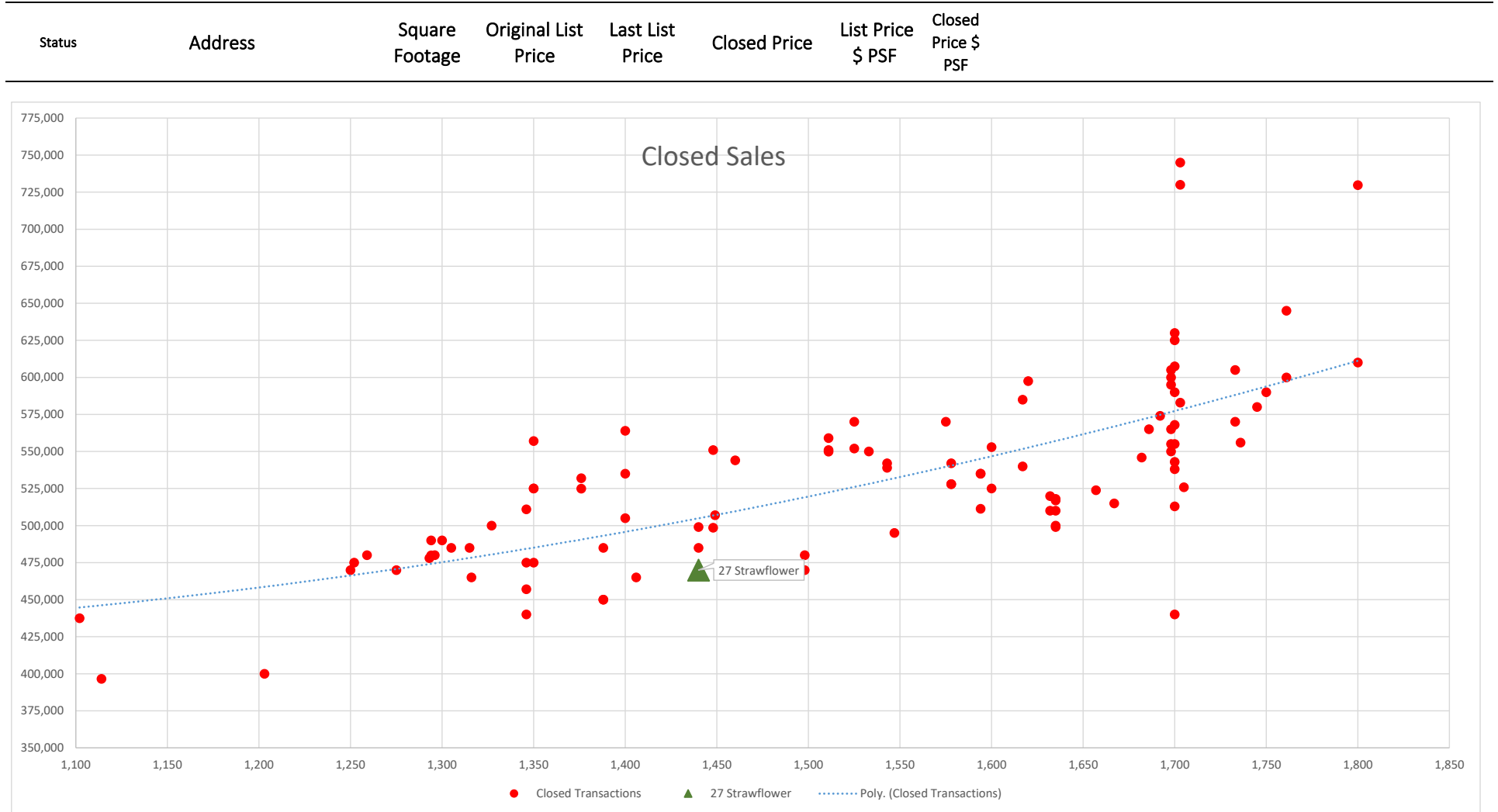


Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

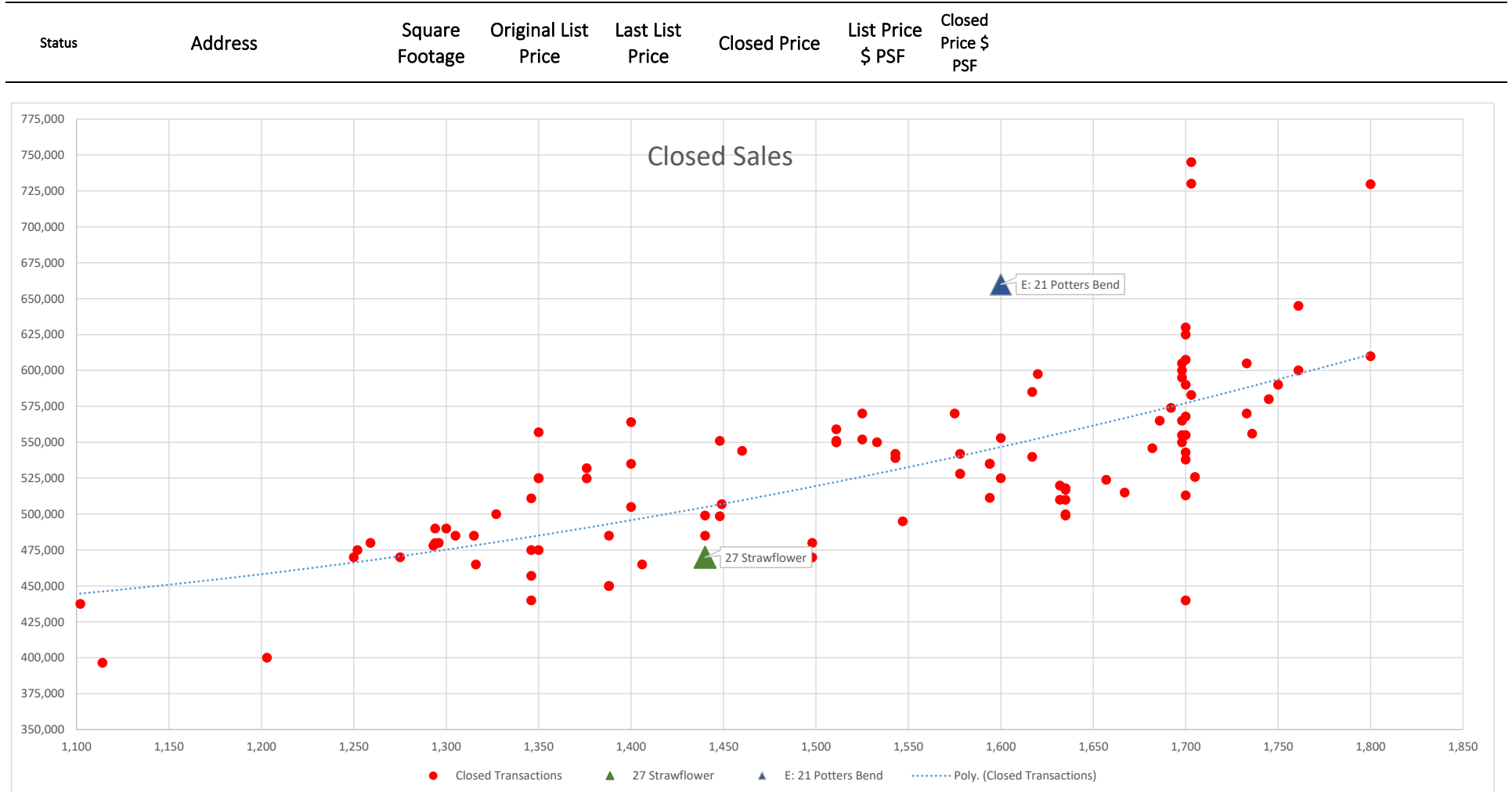


Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes



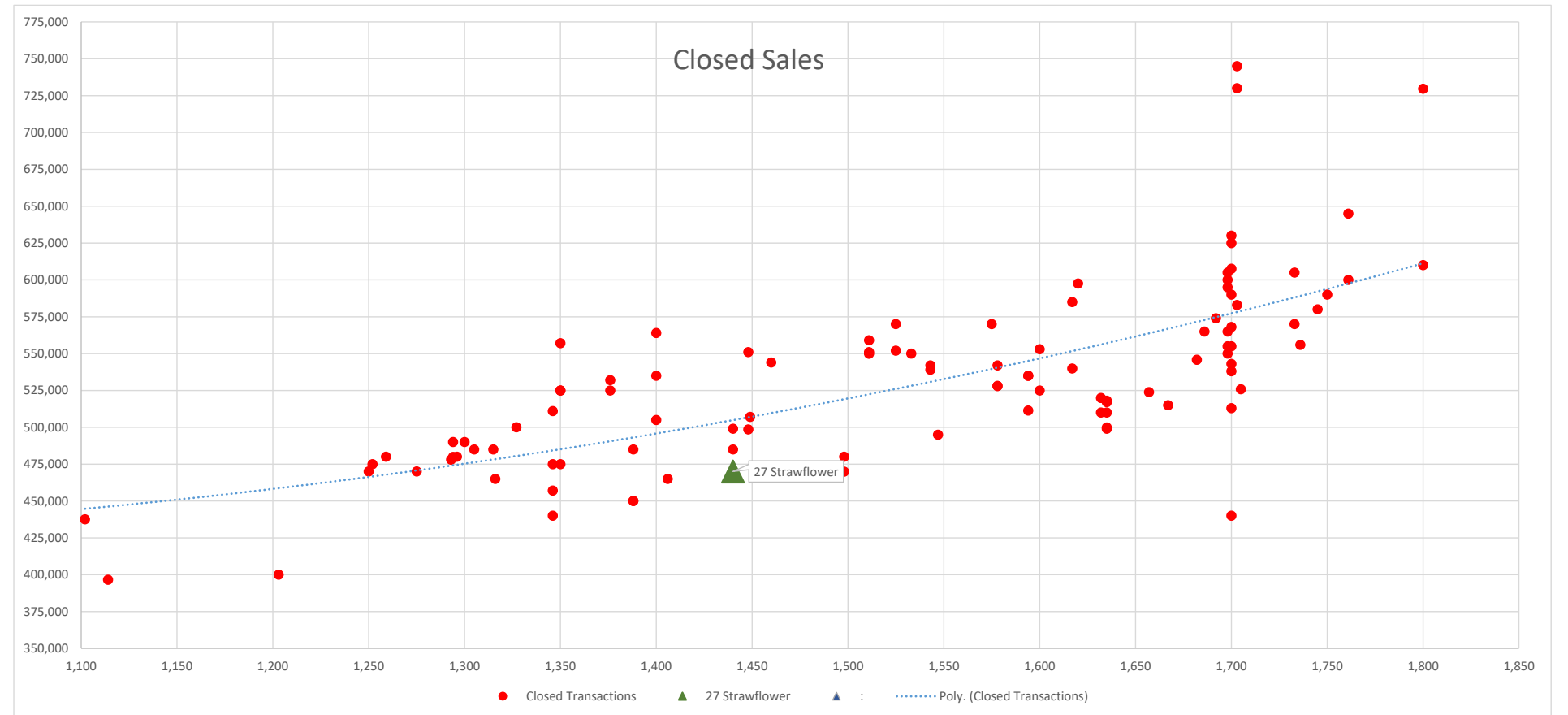
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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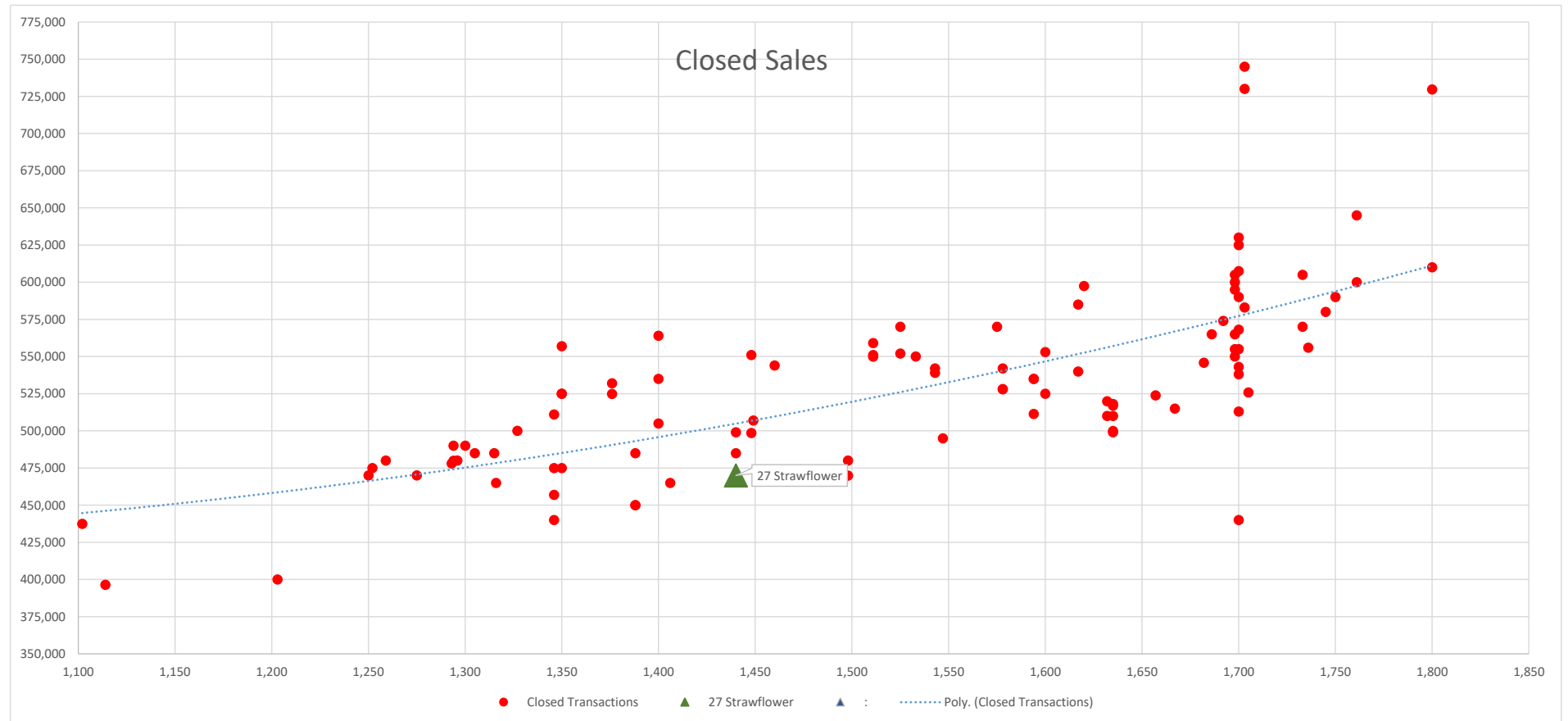
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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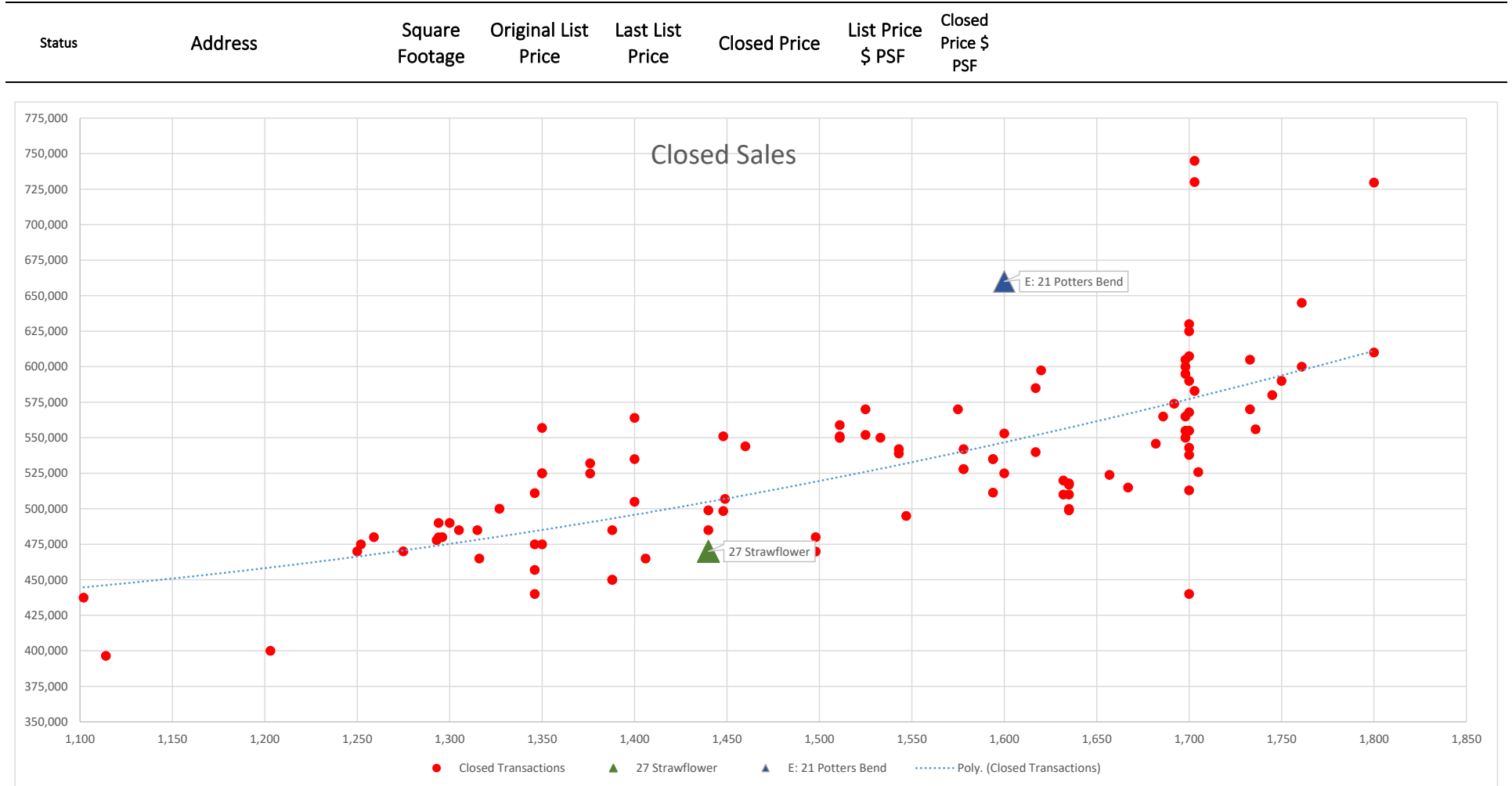


Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes



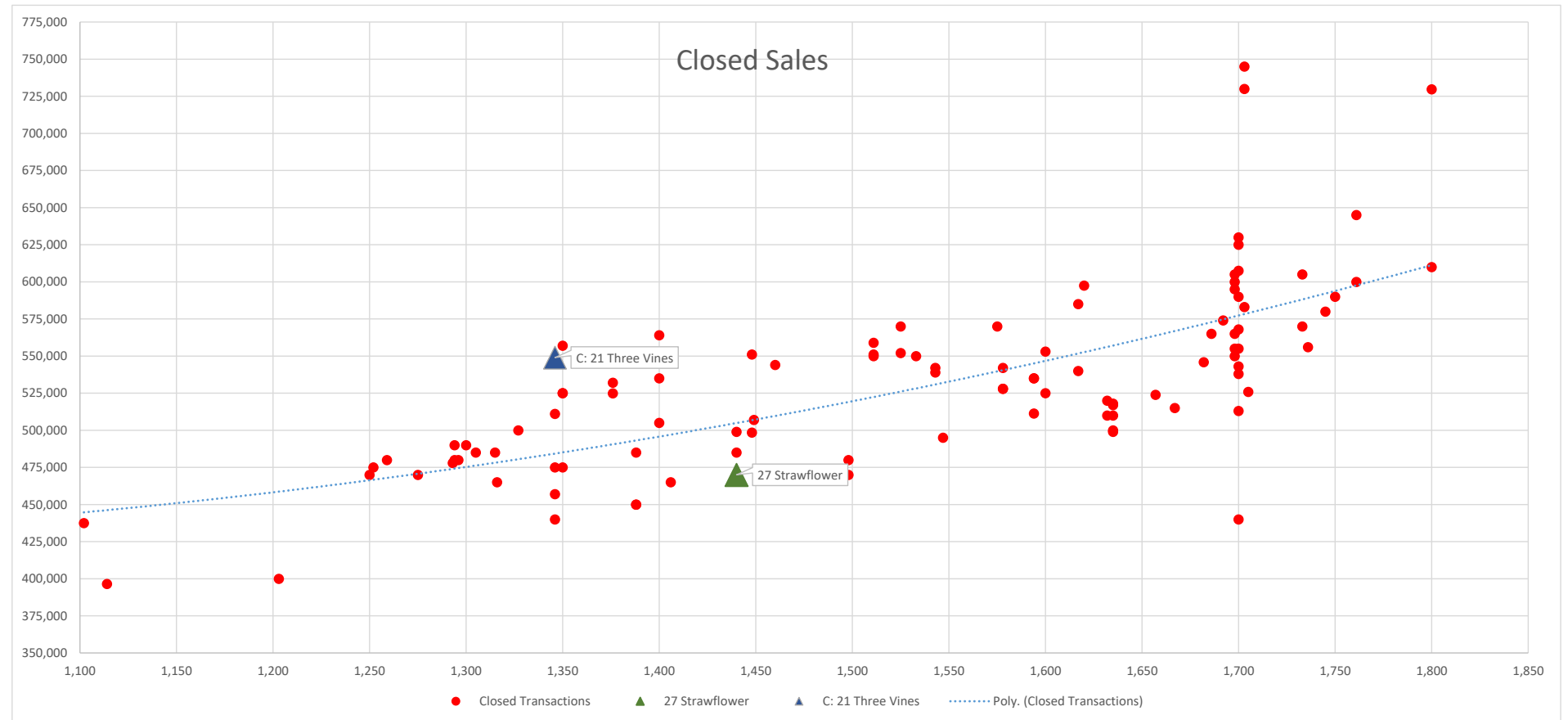
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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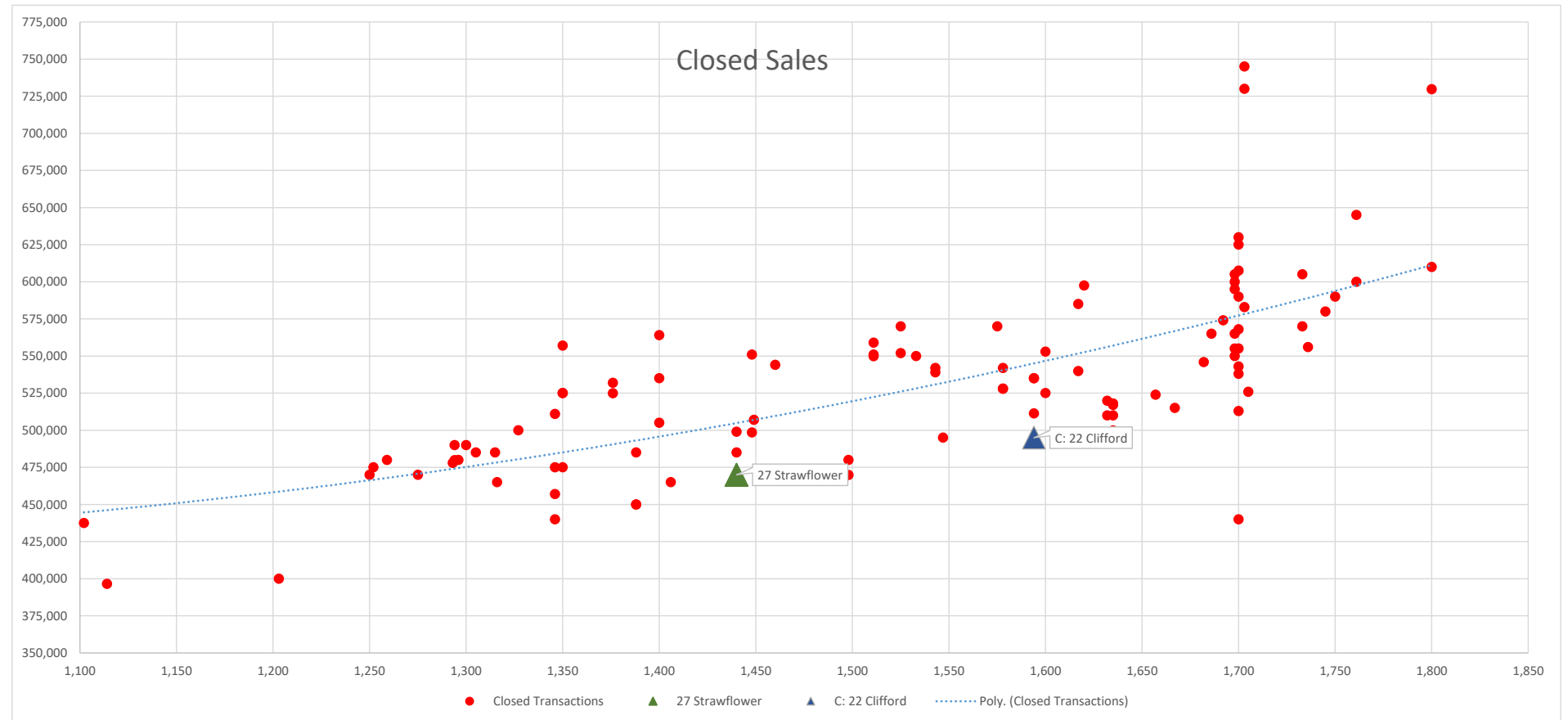
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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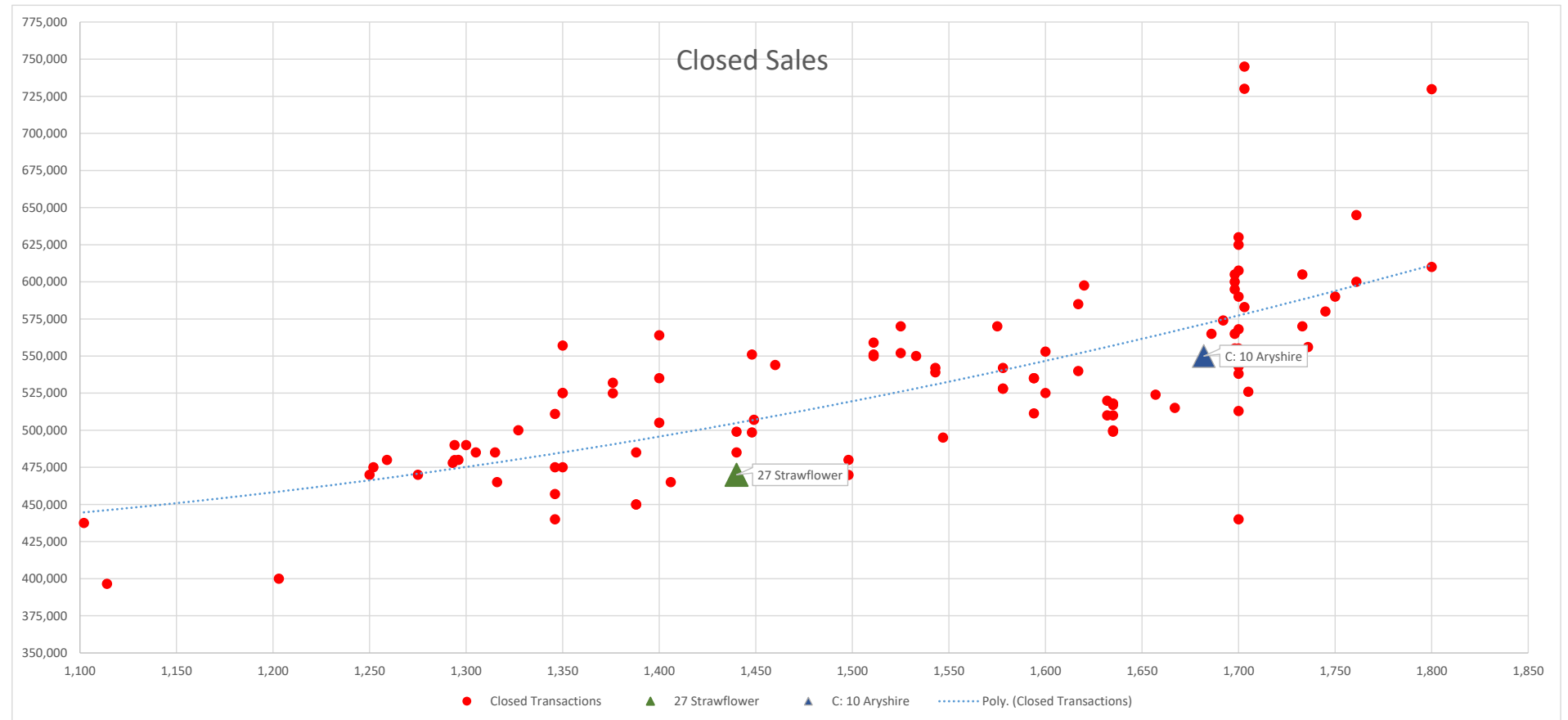
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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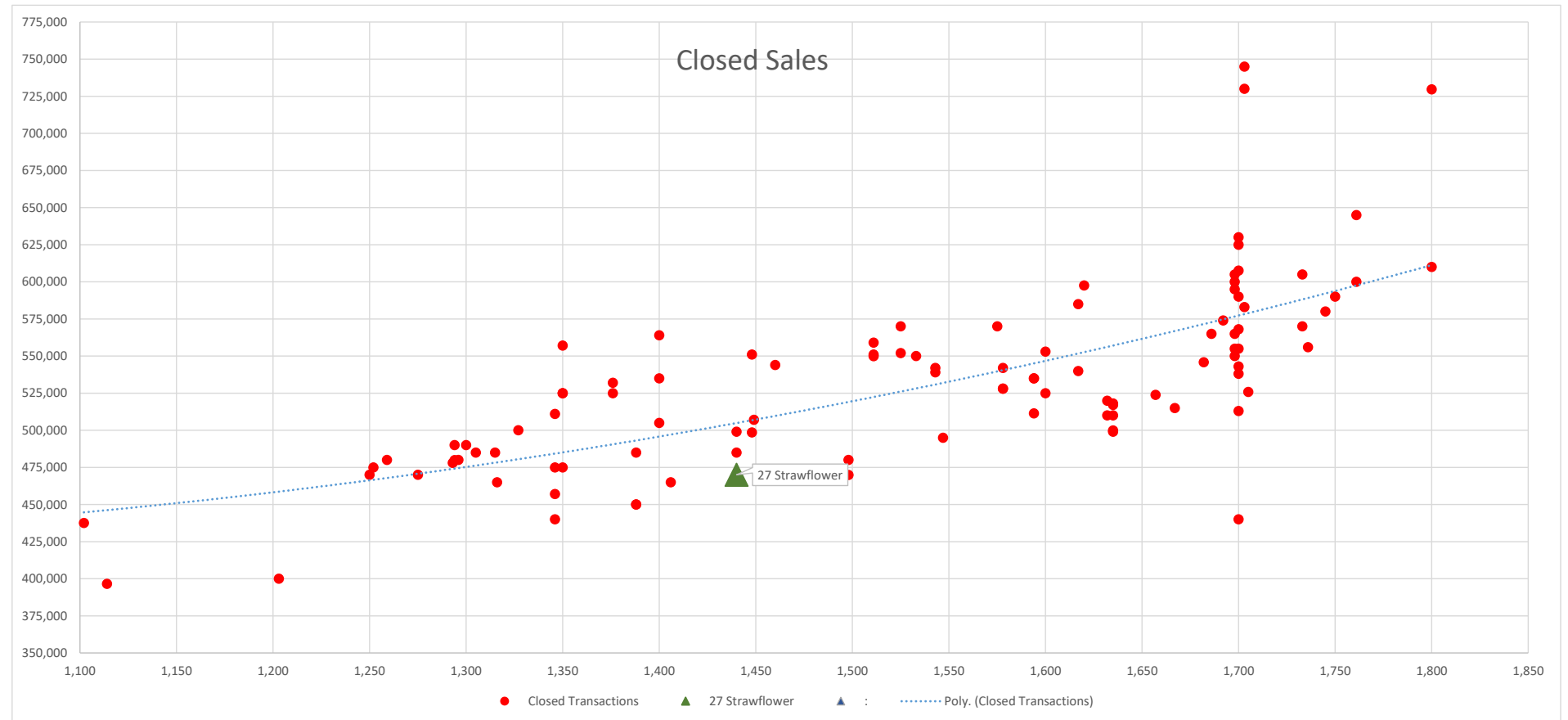
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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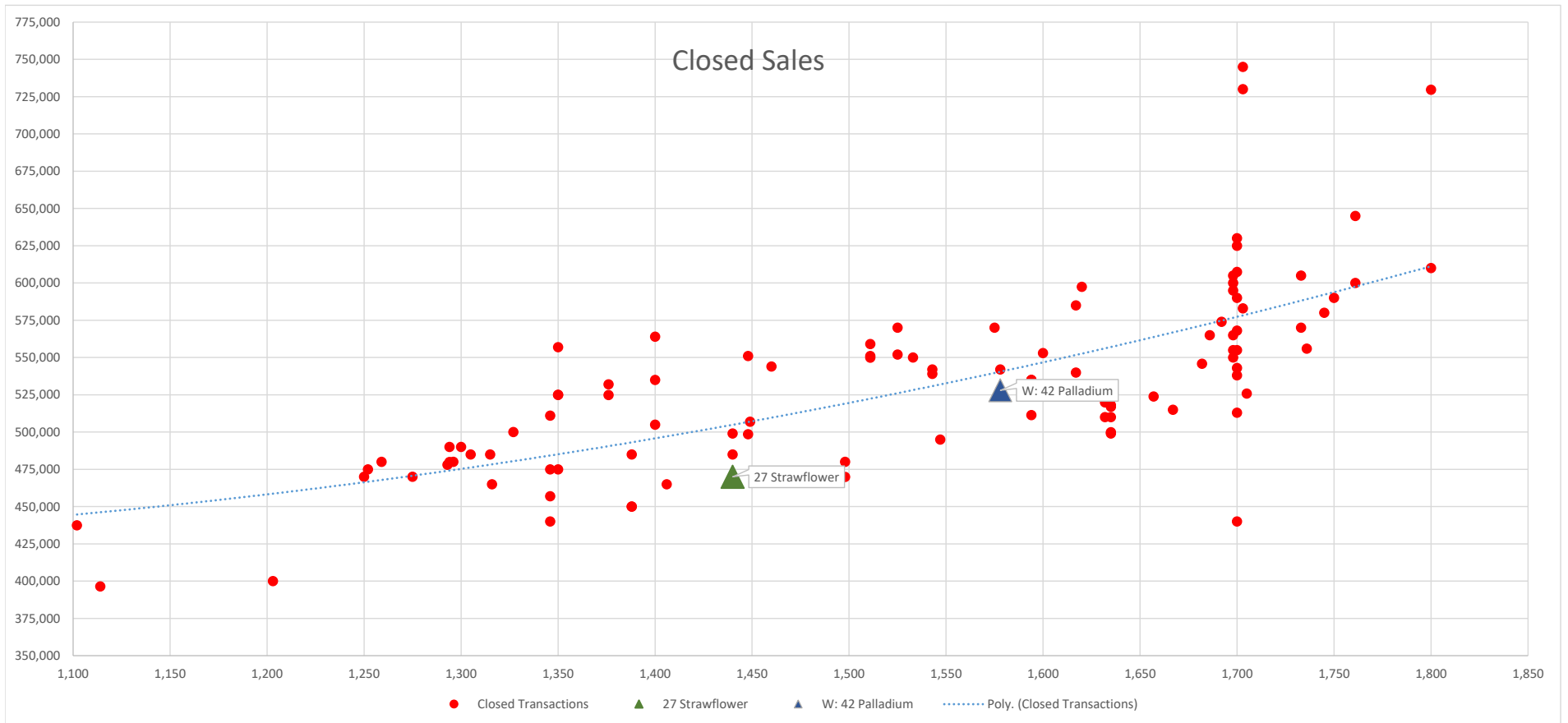
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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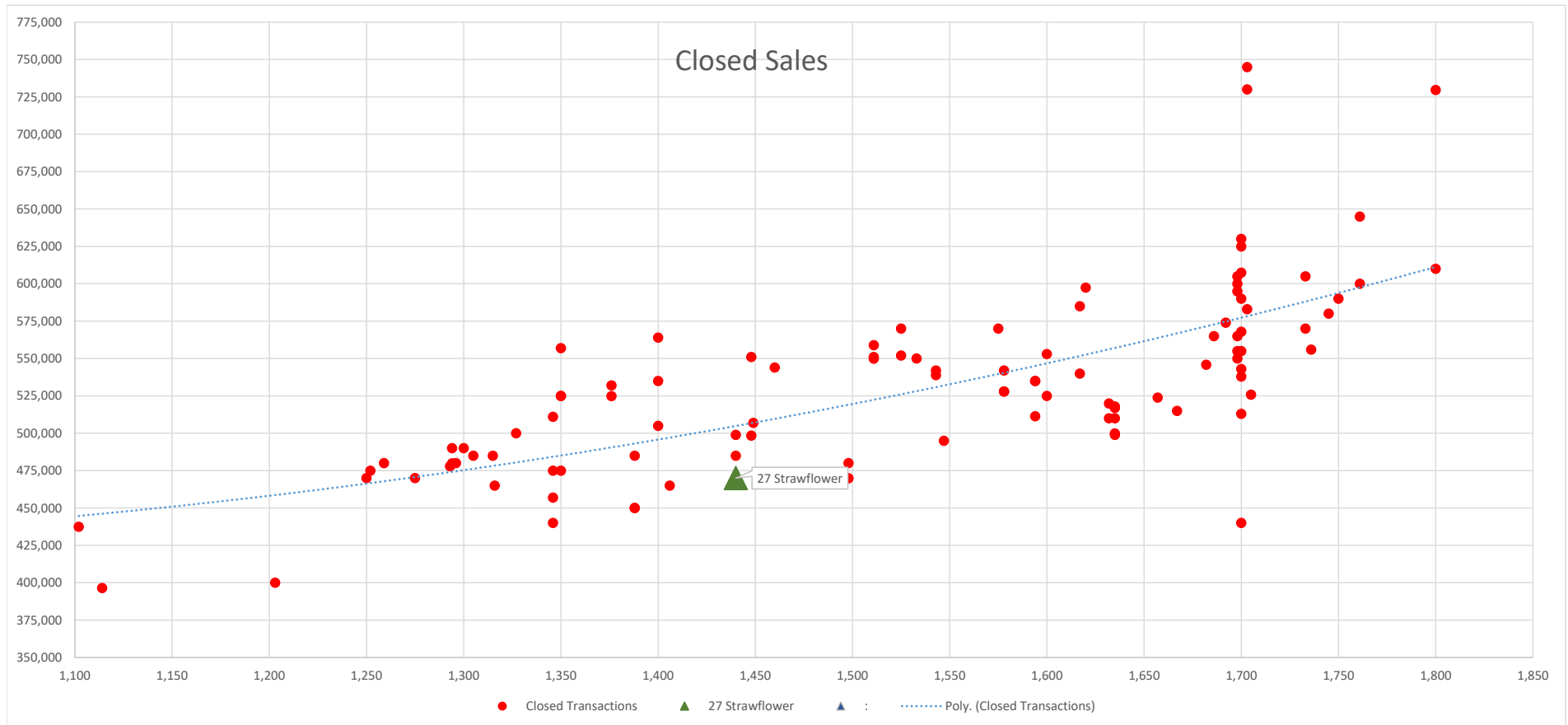
Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

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CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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Ladera Ranch Condos - small - 1100 to 1800 sf

Period **12/1/17 through 7/1/18**

Data: **7/1/2018**

CLOSED SALES Condos and Townhomes

Status	Address	Square Footage	Original List Price	Last List Price	Closed Price	List Price \$ PSF	Closed Price \$ PSF
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